

# **Naturhouse Health, S.A.**

Financial Statements for the  
year ended 31 December 2021 and  
Management Report

**NATURHOUSE HEALTH, S.A.**  
**Balance on 31 December 2021**  
(Euros)

ASSET	Notes Report	31/12/2021	31/12/2020	EQUITY AND LIABILITIES	Notes Report	31/12/2021	31/12/2020
<b>NON-CURRENT ASSETS:</b>				<b>NET EQUITY:</b>			
<b>Intangible fixed assets</b>	<b>Note 6</b>	<b>676,864</b>	<b>914,997</b>	<b>Own Funds</b>			
Industrial property		563,887	796,951	<b>Capital</b>		<b>3,000,000</b>	<b>3,000,000</b>
Transfer rights		-	-	<b>Issue premium</b>		<b>2,148,996</b>	<b>2,148,996</b>
Software		112,977	118,046	<b>Premium</b>		<b>10,760,962</b>	<b>8,633,968</b>
<b>Tangible fixed assets</b>	<b>Note 7</b>	<b>438,502</b>	<b>524,633</b>	Legal and statutory		600,000	600,000
Technical facilities and other tangible fixed assets		438,502	524,633	Other reserves		10,160,962	8,033,968
<b>Long term Investments in Group companies</b>		<b>15,159,463</b>	<b>8,335,766</b>	Treasury Shares		<b>(141,886)</b>	<b>(141,886)</b>
Equity instruments	<b>Note 9</b>	11,743,361	8,335,766	Treasury Shares		(141,886)	(141,886)
Loans to companies	<b>Note 16</b>	3,416,102	-				
<b>Long-term financial investments</b>	<b>Note 10</b>	<b>171,565</b>	<b>242,921</b>	<b>Results of the year / Profits</b>		<b>10,987,124</b>	<b>5,724,539</b>
<b>Deferred tax assets</b>	<b>Note 15</b>	<b>17,389</b>	<b>97,685</b>				
<b>Non-current assets</b>		<b>16,463,783</b>	<b>10,116,002</b>	<b>Total net equity</b>	<b>Note 12</b>	<b>26,755,196</b>	<b>19,365,617</b>
				<b>NON-CURRENT LIABILITIES:</b>			
				<b>Deferred tax liabilities</b>		<b>473</b>	<b>237</b>
				<b>Non-current liabilities</b>		<b>473</b>	<b>237</b>
<b>CURRENT ASSETS:</b>				<b>CURRENT LIABILITIES:</b>			
<b>Inventory</b>	<b>Note 11</b>	<b>863,915</b>	<b>1,037,263</b>	<b>Short-term debts</b>	<b>Note 14</b>	<b>18,051</b>	<b>15,806</b>
<b>Commercial debts and others receivables</b>		<b>2,895,881</b>	<b>3,072,458</b>	Other financial liabilities		18,051	15,806
Customer receivables for sales and services		101,832	142,257	<b>Short-term debts with Group companies and associates</b>	<b>Note 16</b>	<b>245,552</b>	<b>640,664</b>
Customers, group companies and associates	<b>Note 16</b>	366,226	502,108	<b>Trade creditors and other receivables</b>		<b>1,708,414</b>	<b>1,329,799</b>
Other debtors		35,043	27,200	Suppliers		206,875	196,930
Staff		24,837	-	Suppliers, group companies and associates	<b>Note 16</b>	849,103	670,999
Current tax assets	<b>Note 15</b>	2,335,465	2,400,610	Various creditors		366,487	176,480
Other credits with Public Administrations	<b>Note 15</b>	32,478	283	Staff		8,512	14,769
<b>Short-term financial investments</b>		<b>123,886</b>	-	Other debts with public administrations	<b>Note 15</b>	277,437	270,621
<b>Short-term accruals</b>		<b>162,310</b>	<b>111,501</b>	<b>Short-term accruals</b>		<b>82,743</b>	<b>131,429</b>
<b>Cash and cash equivalents</b>		<b>8,300,654</b>	<b>7,146,328</b>				
<b>Total current assets</b>		<b>12,346,646</b>	<b>11,367,550</b>	<b>Total current liabilities</b>		<b>2,054,760</b>	<b>2,117,698</b>
<b>Total assets</b>		<b>28,810,429</b>	<b>21,483,552</b>	<b>TOTAL NET EQUITY AND LIABILITIES</b>		<b>28,810,429</b>	<b>21,483,552</b>

Notes 1 to 23 described in the Report and Annex I attached are an integral part of the balance sheet as of 31 December 2021.

**Naturhouse Health, S.A.**

**PROFIT AND LOSS ACCOUNT AT**  
**31 DECEMBER 2021**  
(Euros)

	Notes Report	Year 2021	Year 2020
<b>CONTINUING OPERATIONS:</b>			
<b>Net amount of revenue</b>	<b>Note 17.1</b>	<b>13,478,922</b>	<b>12,785,613</b>
- Sales		11,971,168	11,388,667
- Provision of services		1,507,754	1,396,946
<b>Supplies</b>	<b>Note 17.2</b>	<b>(4,186,383)</b>	<b>(4,081,547)</b>
- Consumption of goods:		(4,186,383)	(4,081,547)
<b>Other operating income</b>		<b>2,830,488</b>	<b>2,877,004</b>
- Ancillary and other current operating income		2,830,488	2,733,465
- Operating subsidies included in the profit for the financial year		-	143,539
<b>Personnel costs</b>		<b>(4,733,157)</b>	<b>(5,238,375)</b>
- Wages, salaries and similar expense		(4,011,398)	(4,318,939)
- Social security contributions	<b>Note 17.4</b>	(721,759)	(919,436)
<b>Other operating costs</b>		<b>(4,703,253)</b>	<b>(4,659,747)</b>
- External services		(4,533,716)	(3,979,412)
- Taxes		(108,871)	(191,252)
- Losses, impairment and changes in trade provisions	<b>Note 10</b>	202,761	(275,513)
- Other current operating expenses		(263,427)	(213,570)
<b>Amortisation of fixed assets</b>	<b>Notes 6 and 7</b>	<b>(398,405)</b>	<b>(440,276)</b>
<b>Impairment losses and income from disposal of fixed assets</b>	<b>Note 7</b>	<b>(23,285)</b>	<b>(171,758)</b>
- Impairment and other losses		(23,285)	(171,758)
- <b>Other results</b>		<b>14,601</b>	<b>4,233</b>
- Exceptional expenses and income		14,601	4,233
- <b>Operating results - Benefit</b>		<b>2,279,528</b>	<b>1,075,147</b>
<b>Financial income</b>	<b>Notes 9 and 17.5</b>	<b>9,368,505</b>	<b>5,185,404</b>
- Income from shares in equity instruments, group companies and associates	<b>Note 9.1</b>	9,354,687	5,185,364
- Other income from marketable securities and other financial instruments		13,818	40
- <b>Financial expenses</b>	<b>Note 17.5</b>	<b>(34,246)</b>	<b>(22,006)</b>
- Debts with third parties		(34,246)	(22,006)
- <b>Exchange differences</b>		<b>42,172</b>	<b>-</b>
- <b>Impairment losses and income from disposal of financial instruments</b>	<b>Note 9</b>	<b>1,263</b>	<b>(242,278)</b>
<b>Financial results - Profits</b>		<b>9,377,694</b>	<b>4,921,120</b>
<b>Profit before tax - Profits</b>		<b>11,657,222</b>	<b>5,996,267</b>
Corporate Tax	<b>Note 15</b>	(670,098)	(271,728)
<b>Results of the year / Profits</b>		<b>10,987,124</b>	<b>5,724,539</b>

Notes 1 to 23 described in the Report and Annex I attached are an integral part of the profit and loss account for the financial year ending 31 December 2021.

**Naturhouse Health, S.A.**  
**STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDING 31**  
**DECEMBER 2021**  
(Euros)

**A) STATEMENT OF RECOGNISED INCOME AND EXPENSE**

	<b>Year 2021</b>	<b>Year 2020</b>
<b>RESULT OF THE PROFIT AND LOSS ACCOUNT</b>	<b>10,987,124</b>	<b>5,724,539</b>
<b>INCOME AND EXPENSE RECOGNISED DIRECTLY IN EQUITY (II)</b>	-	-
<b>TRANSFERS TO THE PROFIT AND LOSS ACCOUNT (III)</b>	-	-
<b>RECOGNISED INCOME AND EXPENSE (I+II+III)</b>	<b>10,987,124</b>	<b>5,724,539</b>

Notes 1 to 23 described in the Report and Annex I attached are an integral part of the statement of recognised income and expense for the financial year ending 31 December 2021.

**Naturhouse Health, S.A.**  
**STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2021**  
(Euros)

**B) STATEMENT OF CHANGES IN TOTAL EQUITY**

	Notes Report	Capital	Issue premium	Legal reserve	Voluntary premium	Own shares	Results for the financial year	Interim dividend	Total
<b>Balance on 31 December 2019</b>		<b>3,000,000</b>	<b>2,148,996</b>	<b>600,000</b>	<b>5,233,700</b>	<b>(142,330)</b>	<b>14,200,268</b>	<b>(11,400,000)</b>	<b>13,640,634</b>
Total recognised income and expenses		-	-	-	-	-	5,724,539	-	5,724,539
Distribution of profit from financial year 2019		-	-	-	-	-	-	-	-
- Distribution to reserves	<b>Note12</b>	-	-	-	2,800,268	-	(2,800,268)	-	-
- Distribution of dividends		-	-	-	-	-	(11,400,000)	11,400,000	-
Operations with shareholders:		-	-	-	-	-	-	-	-
- Operations with own shares (net)	<b>Note12</b>	-	-	-	-	444	-	-	444
- Distribution of dividends		-	-	-	-	-	-	-	-
Other changes in equity		-	-	-	-	-	-	-	-
<b>Balance on 31 December 2020</b>		<b>3,000,000</b>	<b>2,148,996</b>	<b>600,000</b>	<b>8,033,968</b>	<b>(141,886)</b>	<b>5,724,539</b>	<b>-</b>	<b>19,365,617</b>
Total recognised income and expenses		-	-	-	-	-	10,987,124	-	10,987,124
Distribution of profit from financial year 2020		-	-	-	-	-	-	-	-
- Distribution to reserves		-	-	-	5,724,539	-	(5,724,539)	-	-
- Distribution of dividends		-	-	-	-	-	-	-	-
Operations with shareholders:		-	-	-	-	-	-	-	-
- Operations with own shares (net)	<b>Note 12</b>	-	-	-	-	-	-	-	-
- Distribution of dividends		-	-	-	(3,600,000)	-	-	-	(3,600,000)
Other changes in equity		-	-	-	2,455	-	-	-	2,455
<b>Balance on 31 December 2021</b>		<b>3,000,000</b>	<b>2,148,996</b>	<b>600,000</b>	<b>10,160,962</b>	<b>(141,886)</b>	<b>10,987,124</b>	<b>-</b>	<b>26,755,196</b>

Notes 1 to 23 described in the Report and Annex I attached are an integral part of the statement of changes in equity for the financial year ending 31 December 2021.

**Naturhouse Health, S.A.**

**CASH FLOW STATEMENT FOR THE FINANCIAL YEAR ENDING**  
**31 DECEMBER 2021**  
(Euros)

	Notes Report	Year 2021	Year 2020
<b>Pre-tax profit</b>		<b>11,657,221</b>	<b>5,996,267</b>
<b>Adjustments to profit:</b>		<b>(9,131,194)</b>	<b>(4,037,766)</b>
- Amortisation of fixed assets	<b>Notes 6 and 7</b>	398,405	440,276
- Impairment losses	<b>Note 10</b>	(202,760)	275,513
- Income from derecognition or disposal of fixed assets	<b>Note 7</b>	23,285	171,758
- Impairment and income from derecognition or disposal of financial instruments	<b>Note 9</b>	(1,263)	242,278
- Financial income	<b>Note 17.5</b>	(9,368,506)	(5,185,364)
- Financial expenses	<b>Note 17.5</b>	34,246	22,006
- Other income and expenses		(14,601)	(4,233)
<b>Changes in working capital</b>		<b>658,072</b>	<b>(177,431)</b>
- Stock	<b>Note 11</b>	173,348	136,358
- Debts and others receivables		314,194	256,048
- Other current assets		(159,398)	(12,991)
- Creditors and other receivables		378,614	(510,418)
- Other current liabilities		(48,686)	(46,428)
<b>Other cash flows from operating activities</b>		<b>8,824,440</b>	<b>5,065,712</b>
- Interest payments		(34,246)	(22,006)
- Receipt of dividends	<b>Note 9</b>	9,354,687	5,185,364
- Interest receivable		13,819	40
- Sums received /(paid) for tax on profits	<b>Note 15</b>	(524,421)	(99,692)
- Other sums received (paid)		14,601	2,006
<b>CASH FLOWS FROM OPERATING ACTIVITIES (I)</b>		<b>12,008,539</b>	<b>6,846,782</b>
<b>Payments for investments</b>		<b>(6,932,703)</b>	<b>(274,041)</b>
- Intangible and tangible fixed assets	<b>Notes 6 and 7</b>	(110,269)	(74,041)
- Investments in related companies	<b>Note 9</b>	(6,822,434)	(200,000)
<b>Sums received from divestments</b>		<b>71,356</b>	<b>94,090</b>
- Other financial assets	<b>Notes 6 and 7</b>	71,356	94,090
- Tangible fixed assets		-	-
<b>CASH FLOWS FROM INVESTMENT ACTIVITIES (II)</b>		<b>(6,861,347)</b>	<b>(179,951)</b>
<b>Receipts and payments from equity instruments</b>		-	<b>444</b>
- Net acquisitions of own equity	<b>Note 12</b>	-	444
<b>Receipts and payments from financial liability instruments</b>		<b>(392,866)</b>	<b>(338,993)</b>
- Issuance and repayment of other debts		2,245	9,497
- Issuance and repayment of debts with group companies	<b>Note 16</b>	(395,111)	(348,490)
<b>Payments from dividends and remuneration from other equity instruments</b>		<b>(3,600,000)</b>	-
- Dividend payments		(3,600,000)	-
<b>CASH FLOWS FROM FINANCING ACTIVITIES (III)</b>		<b>(3,992,866)</b>	<b>(338,549)</b>
<b>NET INCREASE / DECREASE OF CASH OR CASH EQUIVALENTS (I+II+III)</b>		<b>1,154,326</b>	<b>6,328,282</b>
Cash or equivalent at the start of the financial year		7,146,328	818,046
Cash or equivalent at the end of the financial year		8,300,654	7,146,328

Notes 1 to 23 described in the Report and Annex I attached are an integral part of the cash flow statement for the financial year ending 31 December 2021.

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<b>Management Report</b>	

Naturhouse Health, S.A.

**Explanatory Notes for the  
financial year ending  
31 DECEMBER 2021**

**1. Company activities**

Naturhouse Health, S.A., (hereinafter, the "Company"), was founded for an indefinite period in Barcelona on 29th July 1991 with VAT number A-01115286. Its registered offices are at Calle Claudio Coello, 91 (Madrid).

The Company's corporate purpose, in accordance with its activity and articles of association, is the export and wholesale and retail sales of all kinds of products related to dietetics, medicinal herbs and natural cosmetics, as well as the preparation, promotion, creation, edition, dissemination, sale and distribution of all kinds of magazines, books and brochures and the marketing of dietary products, medicinal herbs and natural cosmetics. This activity is mainly carried out through its own shops and through franchisees. In addition to the operations carried out directly, the Company is the parent of a group of subsidiaries that engage in the same activity and which, together with it, make up Grupo Naturhouse Health (hereinafter, the "Group" or "Naturhouse Group").

At present, Naturhouse Group mainly operates in Spain, Italy, France and Poland.

On 29 July 2013, the merger by acquisition between the company Naturhouse Health S.A. as the acquiring company, and Kiluva Diet S.L.U. as the acquired company, was registered with the Companies Registry of Barcelona. The date from which the transactions were considered to be performed for accounting purposes for the account of the acquiring company was 1 January 2013. The explanatory notes that formed part of the financial statements for the 2013 financial year included detailed information concerning the merger process, as required under Royal Legislative Decree 4/2004 of 5 March, approving the consolidated text of the Spanish Corporate Tax Law.

On 9th April 2015, the Board of Directors of the Company, exercising the delegation of its Sole Shareholder of 2nd October 2014, requested official listing for trading on the Stock Exchanges of Madrid, Barcelona, Bilbao and Valencia and the subsequent public stock offering on the Spanish Stock Market, which culminated successfully, consequently, the securities of the Company have been listed since 24th April 2015 (See Note 12).

**2. Basis of presentation of the financial statements**

***2.1 Regulatory financial reporting framework applicable to the Company***

The financial statements have been prepared in accordance with the regulatory financial reporting framework applicable to the Company, as established in the Spanish Generally Accepted Accounting Principles approved by Royal Decree 1514/2007 of 16 November, which since its publication has been subject to various amendments, the last of which was through Royal Decree 1/2021 of 12 January and its implementing regulations, as well as with the other commercial legislation in force.

The financial statements have been drawn up by the Company's Directors for approval at the Annual General Meeting, and are expected to be approved without any modifications.

The figures included in the financial statements are expressed in euros, unless otherwise stated.



## **2.2 True and fair view**

The attached financial statements have been prepared from the Company's accounting records and are presented in accordance with the applicable regulatory financial reporting framework and, in particular, the accounting principles and standards contained therein, so as to show a true and fair view of the Company's equity, financial position and results, as well as the cash flows for the relevant financial year. These financial statements, which have been drawn up by the Company's Directors, are subject to approval at the Annual General Meeting, and are expected to be approved without any modifications.

The financial statements for the 2020 financial year were approved by the Annual General Meeting held 18 June 2021 and filed with the Companies Registry of Madrid.

## **2.3 Comparative effect with consolidated financial statements**

The Company is a majority shareholder of several companies (Note 9). These financial statements refer to the individual Company and, therefore, do not show the variations that would occur in the different components of equity or the profit and loss account with the consolidation of the aforementioned Subsidiaries.

The Company prepares consolidated financial statements based on International Financial Reporting Standards (IFRS), which differ from the regulatory framework described in Note 2.1 under which these financial statements have been drawn up. In accordance with the consolidated financial statements drawn up under International Financial Reporting Standards (IFRS), the consolidated equity attributable to the Parent Company as of 31 December 2021 amounts to 36,021 thousand euros (25,963 thousand euros in 2020), consolidated profit attributable to the Parent Company amounts to 13,361 thousand euros (9,379 thousand euros in 2020) and the figure for assets and net turnover amounts to 49,001 and 57,594 thousand euros, respectively (42,577 and 55,081 thousand euros in 2020).

The Naturhouse Group's consolidated financial statements for the 2021 financial year have been drawn up by the Parent Company's Directors at the meeting of its Board of Directors held on 28 February 2022. Likewise, they will be submitted for approval at the Annual General Meeting, and are expected to be approved without any modifications.

## **2.4 Non-mandatory accounting principles applied**

No non-mandatory accounting principles have been applied. Additionally, the Company's Directors have drawn up these financial statements taking into consideration all the mandatory accounting principles and rules that have a significant effect on these financial statements. There is no accounting principle which, being mandatory, has not been applied.

## **2.5 Critical aspects in assessing and estimating uncertainty**

In preparing the attached financial statements, estimates made by the Company's Directors have been used to assess some of the assets, liabilities, income, expenses and commitments reported herein. These critical estimates basically refer to:

- Useful lives of intangible and tangible fixed assets (see Notes 5.1 and 5.2).
- Impairment losses of non-financial assets (Note 5.1).
- Estimate of impairments for defaults in accounts receivable and inventory obsolescence (see Notes 5.4 and 5.9).
- Estimate of Tax on Profits expense (Note 5.12).
- Evaluation of occurrence and quantification of litigation, commitments, contingent assets and liabilities at close (Note 5.13).

Although these estimates have been made on the basis of the best information available as of yearend 2021, it is possible that events that could take place in the future require them to be adjusted (upwards or downwards) in coming financial years, which would be done, where appropriate, prospectively, recognising the effects of the change in estimate in the profit and loss account for the financial year affected.

## **2.6 Grouping items**

Certain items on the balance sheet, the profit and loss account, the statement of changes in equity and the cash flow statement are presented grouped together to facilitate the understanding thereof, while, to the extent that it is significant, the disaggregated information has been included in the corresponding notes of the explanatory notes.

## **2.7 Correction of errors**

In drawing up the attached financial statements, no significant errors have been detected that have led to the restatement of the amounts included in the financial statements for the 2020 financial year.

## **2.8 Changes in accounting standards**

When drawing up the attached financial statements, the same accounting standards have been applied as when drawing up the financial statements for the 2020 financial year.

## **2.9 Information comparison**

The information contained in this annual report referring to the 2020 financial year is presented, for comparison purposes, with information from the 2021 financial year.

On 30 January 2021, Royal Decree 1/2021 of 12 January was published, modifying the Spanish Generally Accepted Accounting Principles approved by Royal Decree 1514/2007 of 16 November. The changes to the Spanish Generally Accepted Accounting Principles are applicable to financial years beginning on or after 1 January 2021 and are mainly focused on the criteria for the recognition, measurement and breakdown of financial instruments and income, with the following detail:

- Financial instruments

The changes have not significantly affected these financial statements.

- Recognition of income

On 13 February 2021, the Resolution of 10 February 2021 of the Spanish Accounting and Auditing Institute (ICAC) was published, dictating the rules for the recognition, measurement and preparation of financial statements for the recognition of income from the delivery of goods and the provision of services. The changes arising from this change in the regulatory financial reporting framework applicable to the Company have not significantly affected these financial statements.

## **3. Exposure to risks associated with COVID-19**

Despite the impact of the new COVID-19 variants in the second half of the year, the 2021 financial year has brought with it a gradual relaxation of the containment scenarios for the COVID-19 pandemic in the main markets in which the Group and the company operate. This has allowed for an improvement in commercial activity and consolidated turnover. Irrespective of the foregoing, the Management team has continued with the line of prudence in the liquidity risk management, credit risk and capital and market risk management policies, and likewise, has kept the other measures in place described in the annual financial statements for the previous financial year in order to guarantee the continuity of the company's activities within adequate levels of profitability and financial solvency.

Taking the above into account, the Company has identified the following risks, for which it has during the 2021 and 2020 financial years implemented the actions that are likewise listed below:

**a) Liquidity risk**

In order to ensure liquidity and meet all payment obligations arising from its activities, the Company has the liquid assets shown on its balance at 31 December 2021 as well as available financing detailed in Note 14.

The Company manages its liquidity risk based on holding sufficient cash and marketable securities, as well as additional financing under various modalities with credit institutions in order to have sufficient capacity so as to settle market positions and manage the corresponding debt commitments and payment obligations in advance.

**b) Credit risk**

Credit risk is the risk that an entity, as opposed to a financial asset of the Company, causes a loss for the Company by not meeting its respective payment obligation. In this regard:

In general the Company maintains its cash and equivalent liquid assets at banks with high credit ratings.

Management has intensified the individualised monitoring of accounts receivable as a result of the situation created by COVID-19, without a significant increase in customer defaults becoming apparent, mainly due to the cash sales prioritisation policy followed by the Company.

**c) Capital management**

The Company's Management regularly reviews the capital structure. In this regard, the ratio of net financial debt to Operating Income before amortisation, impairment and other income as of 31 December 2021 and 31 December 2020 stands at -2.99 and -3.86, respectively. In calculating this ratio, the Company has considered the headings of the statement of financial position of net non-current and current debts in cash and cash equivalents as net financial debt. The variation in the same between both financial years is due to the increase in cash and cash equivalents as a consequence of the liquidity protection measures adopted by the Company during the financial year.

#### **4. Distribution of profit**

The proposed distribution of profit for the financial year drawn up by the Company's Directors, subject to approval at the Annual General Meeting, is as follows:

	Thousands of Euros	
	2021	2020
<b>Distribution basis:</b>		
Premium	1,013	-
Profit for the financial year	10,987	5,725
	<b>12,000</b>	<b>5,725</b>
<b>Distribution:</b>		
To dividends	12,000	-
To reserves	-	5,725
	<b>12,000</b>	<b>5,725</b>

The proposed distribution of profit for the 2020 financial year drawn up by the Directors of the Company, which was submitted for approval at the Annual General Meeting on 18 June 2021, consisted of the distribution of the entire profit for the 2020 financial year to reserves, amounting to 5,725 thousand euros. In addition, the Annual General Meeting agreed on the same date to distribute dividends amounting to 3,600 thousand euros against reserves.

## **5. Valuation and registration rules**

The main valuation and registration rules used by the Company in drawing up its financial statements, in accordance with the rules set out under Spanish Generally Accepted Accounting Principles, have been the following:

### ***5.1 Intangible fixed assets***

As a general rule, intangible assets are initially valued at their acquisition price or production cost. Subsequently, they are valued at cost less any accumulated amortization and, if applicable, impairment losses. These assets are amortized according to their useful life. When the useful life of these assets cannot be reliably estimated, they are amortised over a 10-year period.

#### *Research and Development Expenses*

The Company's activity, due to its nature, does not involve significant Research and Development expenses, not generating more R&D&I expenses than those relating to registering the brand and product formula with the appropriate department of health. The Company's policy is to directly record as expenses, the expenses incurred in both Research as well as Development, deeming that they do not meet the criteria for activation established and as they are not significant, given that the majority of these activities are performed directly by the Company's suppliers.

The expenses recorded in the profit and loss account for the 2021 financial year amounted to 8 thousand euros (32 thousand euros in the 2020 financial year).

#### *Transfer rights*

Correspond to the amounts paid by way of transfer of premises in acquiring new shops. Amortised by the straight-line method over a period of 5 to 10 years.

#### *Industrial property*

The amounts paid for acquiring property or right of use for the different manifestations of the same, or for expenses incurred in registering the brand developed by the Company are recorded in this account. During the 2014 financial year, brands were acquired as stated in Note 6. The industrial property is amortized by the straight-line method over its useful life, which has been estimated at 10 years.

#### *Software*

Licenses for software acquired from third parties, or internally developed software, are capitalized on the basis of the costs incurred to acquire or develop them and to prepare them for use.

Software is amortized by the straight-line method over its useful life, at a rate of between 20% to 33% annually.

Software maintenance costs incurred during the financial year are recorded in the profit and loss account.

#### *Impairment of intangible and tangible assets*

Where there is an indication of impairment, the Company estimates, using the "impairment test", the possible existence of impairments reducing the recoverable value of such assets to an amount below their book value.

Assets subject to amortization are reviewed for impairments whenever events or changes in circumstances indicate that the book value may not be recoverable. An impairment loss is recognised by the amount that the asset book value exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use.

## **5.2 Tangible fixed assets**

Tangible fixed assets are initially valued at acquisition price or production cost and are subsequently reduced by accumulated amortisation and impairment losses, if any, according to the criteria described in Note 5.1.

Expenses for enlargements, modernisation or improvements which lead to increased productivity, capacity or efficiency or which extend the useful life of assets, are capitalised as the greater cost of the corresponding assets.

Assets in construction is transferred to tangible fixed assets in use at the time that it is available to start operation or, where appropriate, once the corresponding test period has elapsed, with the amortisation thereof starting at such time.

Upkeep and maintenance costs are allocated to the profit and loss account for the financial year in which they are incurred.

The Company amortises its tangible fixed assets using the straight-line method, distributing the cost of the assets over the years of estimated useful life. The following table shows the estimated useful life for the 2021 and 2020 financial years for each fixed asset item:

	Years of estimated useful life
Other facilities, tools and furniture	8.33 - 30
Information processing equipment	3 - 4
Transportation elements	6.25 - 10

Profits or losses arising from the sale or withdrawal of an asset are determined as the difference between the net book value and the sale price, recognised under "Impairment and income from disposal of fixed assets" on the profit and loss account.

For fixed assets that require a period of more than one year to be serviceable, the capitalised costs include the financial expenses accrued prior to the asset being put into operating condition and which have been charged by the supplier or correspond to loans or other external financing, specific or generic, directly attributable to the acquisition or manufacture of the same. During the 2021 and 2020 financial years, there were no financial expenses capitalized as a higher value of an asset.

## **5.3. Leases**

Leases are classified as financial leases whenever, from the conditions thereof, it is demonstrated that the risks and rewards of ownership of the asset under the contract are substantially transferred to the lessee. All other leases are classified as operating leases.

### *Financial leases*

In financial leasing transactions in which the Company acts as the lessee, the cost of the leased assets is presented on the balance sheet according to the nature of the asset under the contract as well as, simultaneously, a liability for the same amount. This amount is the lower of the fair value of the leased asset and the present value at the start of the lease of the minimum amounts agreed, including the purchase option, when there are no reasonable doubts about the exercise of such. Contingent rent, the cost of services and taxes to be passed on to the lessor will not be included in this calculation. The total financial burden of the contract is allocated to the profit and loss account for the financial year in which it accrues, using the effective interest rate method. Contingent rents are recognised as an expense in the financial year in which they are incurred.

The assets recorded for these kinds of transactions are amortised using standards similar to those applied to tangible assets, according to the nature thereof.

#### *Operating leases*

The expenses arising from operating lease agreements are allocated to the profit and loss account for the financial year in which they accrue.

Any collection or payment that could be made on contracting an operating lease will be treated as an advance payment or collection to be allocated to income throughout the term of the lease, as the income from the asset leased is ceded or received.

### **5.4 Financial Instruments**

#### Classification and measurement

At the time of initial recognition, the Company classifies all financial assets in one of the categories listed below, which determines the applicable initial and subsequent valuation method:

- Financial assets at fair value through the profit and loss account.
- Financial assets at amortized cost
- Financial assets at fair value with changes reported in equity
- Financial assets at cost

#### *Financial assets at fair value through the profit and loss account.*

The Company classifies a financial asset in this category unless it is classified in one of the others.

In any case, held-for-trading financial assets are included in this category. The Company considers that a financial asset is held for trading when at least one of the following three situations is met:

- a) It arises or is acquired with the purpose of selling it in the short term.
- b) It forms part, at the time of its initial recognition, of a portfolio of financial instruments identified and managed jointly for which there is evidence of recent actions to obtain profits in the short term.
- c) It is a derivative financial instrument, provided that it is not a financial guarantee contract and has not been designated as a hedging instrument.

In addition to the foregoing, the Company has the possibility, at the time of initial recognition, of irrevocably designating a financial asset as measured at fair value through the profit and loss account, that otherwise would have been included in another category (often referred to as the "fair value option"). This option may be chosen if a measurement inconsistency or accounting mismatch that would otherwise arise from measuring the assets or liabilities on different bases is eliminated or significantly reduced.

Financial assets classified in this category are initially measured at fair value which, unless there is evidence to the contrary, is assumed to be the transaction price, which is equivalent to the fair value of the consideration paid. Transaction costs that are directly attributable are recognised in the profit and loss account for the financial year (that is, not capitalised).

After initial recognition, the Company measures the financial assets included in this category at fair value through the profit and loss account (financial result).

#### *Financial assets at amortized cost*

The Company classifies a financial asset in this category, even when it is admitted to trading on an organised market, if the following conditions are met:

- The Company maintains the investment under a management model whose objective is to receive the cash flows arising from the performance of the contract.
- The management of a portfolio of financial assets to obtain their contractual flows does not imply that all the instruments must necessarily be held to maturity; financial assets may be considered to be managed for this purpose even if sales have occurred or are expected to occur in the future. To this end, the Company considers the frequency, amount and schedule of sales in previous financial years, the reasons for such sales and the expectations regarding future sales activity.
- The contractual characteristics of the financial asset give rise, on specified dates, to cash flows that are only sums received concerning the principal and interest on the amount of principal outstanding. That is, the cash flows are inherent to an agreement that has the nature of an ordinary or common loan, notwithstanding the fact that the operation is agreed at a zero interest rate or below the market rate.

It is assumed that this condition is met in the event that a bond or a straightforward loan with a certain maturity date, and for which the Company charges a variable market interest rate, may be subject to a limit. In contrast, this condition is assumed not to be met in the case of instruments convertible into equity instruments of the issuer, loans with inverse variable interest rates (i.e. a rate that has an inverse relationship with market interest rates) or those in which the issuer can defer payment of the interest, if said payment would affect its solvency, without the deferred interest accruing additional interest.

In general, credits due to trade transactions ("trade receivables for sales and provision of services", including group companies) and credits due to non-trade transactions ("other receivables") are included in this category.

Financial assets classified in this category are initially measured at fair value which, unless there is evidence to the contrary, is assumed to be the transaction price, which is equivalent to the fair value of the consideration paid, plus the transaction costs that are directly attributable. That is, inherent transaction costs are capitalised.

However, credits due to trade transactions with a maturity of no more than one year and that do not have an explicit contractual interest rate, as well as credits to staff, dividends receivable and disbursements required on equity instruments, the amount of which is expected to be received in the short term, are measured at their nominal value when the effect of not updating the cash flows is not significant.

For subsequent valuation, the amortised cost method is used. Accrued interest is recognised in the profit and loss account (financial income) by applying the effective interest rate method.

Credits maturing in no more than one year which, as stated above, are initially measured at their nominal value, will continue to be measured at that amount, unless there is impairment.

In general, when the contractual cash flows of a financial asset at amortised cost are modified due to the issuer's financial difficulties, the Company analyses whether it is appropriate to recognise an impairment loss.

#### *Financial assets at fair value with changes reported in equity*

Financial assets that meet the following conditions are included:

- The financial instrument is not held for trading nor should it be classified at amortised cost.

- The contractual characteristics of the financial asset give rise, on specified dates, to cash flows that are only sums received concerning the principal and interest on the amount of principal outstanding.

In addition, the Company has the option to classify (irrevocably) investments in equity instruments in this category, provided that they are not held for trading, nor should they be measured at cost price (see cost category below).

Financial assets included in this category are initially measured at fair value which, unless there is evidence to the contrary, is assumed to be the transaction price, which is equivalent to the fair value of the consideration paid, plus the transaction costs that are directly attributable. That is, inherent transaction costs are capitalised.

The subsequent valuation is at fair value, without deducting the transaction costs that could be incurred in its disposal. The changes that occur in the fair value are recognised directly in equity, until the financial asset is written off the balance sheet or is impaired, at which time the amount thus recognised is charged to the profit and loss account.

Impairment losses and gains and losses resulting from exchange differences in monetary financial assets in foreign currency are recognised in the profit and loss account and not in equity.

The amount of interest, calculated according to the effective interest rate method, and accrued dividends (financial income) are also recognised in the profit and loss account.

#### *Financial assets at cost*

The Company in any case includes in this category:

- d) Investments in the equity of group, multi-group and associated companies (in the individual financial statements).
- e) The remaining investments in equity instruments whose fair value cannot be determined by reference to a quoted price on an active market for an identical instrument, or cannot be estimated reliably, and the derivatives underlying these investments.
- f) Hybrid financial assets whose fair value cannot be estimated reliably, unless the requirements for recognition at amortised cost are met.
- g) Contributions made as a result of a joint venture agreement and similar.
- h) Shareholder loans, the interest of which is contingent, either because of agreeing a fixed or variable interest rate subject to the fulfilment of a milestone in the borrowing company (for example, obtaining profits), or because it is calculated exclusively by reference to the evolution of said company's business.
- i) Any other financial asset that should initially be classified in the fair value portfolio through the profit and loss account when it is not possible to obtain a reliable estimate of its fair value.

The investments included in this category are initially measured at cost, which is equivalent to the fair value of the consideration paid plus the transaction costs that are directly attributable. That is, inherent transaction costs are capitalised.

In the case of investments in group companies, if there was an investment prior to its classification as a group, multi-group or associated company, the cost of said investment will be considered to be the book value that it should have immediately before the company comes under such classification.



The subsequent valuation is also at cost, less the cumulative amount of any impairment losses, where appropriate.

Contributions made as a result of a joint venture agreement and similar are measured at cost, increased or decreased by the profit or loss, respectively, corresponding to the company as a passive investor, and less the cumulative amount of impairment losses, where appropriate.

The same criterion is applied to shareholder loans, the interest of which is contingent, either because of agreeing a fixed or variable interest rate subject to the fulfilment of a milestone in the borrowing company (for example, obtaining profits), or because it is calculated exclusively by reference to the evolution of said company's business. If, in addition to contingent interest, irrevocable fixed interest is agreed, the latter is recognised as financial income on an accrual basis. Transaction costs are charged to the profit and loss account on a straight-line basis throughout the life of the shareholder loan.

#### Derecognition of financial assets on the balance sheet

The Company derecognises a financial asset on the balance sheet when:

- The contractual rights to the asset's cash flows expire. In this regard, a financial asset is derecognised when it has matured and the Company has received the corresponding amount.
- The contractual rights to the financial asset's cash flows have been transferred. In this case, the financial asset is derecognised when the risks and rewards of ownership have been substantially transferred. In particular, in sales transactions with repurchase agreements, factoring and securitisations, the financial asset is derecognised once the Company's exposure before and after the transfer has been compared to the variation in the amounts and in the schedule of the net cash flows of the transferred asset, it is deduced that the risks and rewards have been transferred.

After analysing the risks and rewards, the Company derecognises financial assets when the risks and rewards of ownership of the asset have been substantially transferred. The transferred asset is derecognised on the balance sheet and the Company recognises the result of the transaction: the difference between the consideration received net of attributable transaction costs (considering any new asset obtained less any liability assumed) and the book value of the financial asset, plus any cumulative amount that has been recognised directly in equity.

#### Impairment of financial assets

##### *Debt instruments at amortised cost or fair value with changes reported in equity*

At least at year-end, the Company analyses whether there is objective evidence of impairment of a financial asset, or of a group of financial assets with similar risk characteristics measured collectively, as a result of one or more events that have occurred after their initial recognition and that cause a reduction or delay in the estimated future cash flows, which may be caused by the debtor's insolvency.

If there is such evidence, the impairment loss is calculated as the difference between the book value and the present value of the future cash flows, including, where appropriate, those from the execution of collateral and sureties, which is estimated to be generated, discounted at the effective interest rate calculated at the time of initial recognition. For financial assets at a variable interest rate, the effective interest rate corresponding to the closing date of the financial statements is used in accordance with the contractual conditions. In calculating the impairment losses of a group of financial assets, the Company uses models based on statistical methods or formulas.

Impairment losses, as well as their reversal when the amount of said loss decreases for reasons related to a subsequent event, are recognised as an expense or income, respectively, in the profit and loss account. The reversal of impairment is limited to the asset's book value that would be recognised on the date of the reversal if the impairment had not been recognised.

As a substitute for the present value of future cash flows, the Company uses the instrument's market value, provided that this is reliable enough to be considered representative of the value that the company could recover.

In the case of assets at fair value with changes reported in equity, the accumulated losses recognised in equity due to a decrease in fair value, provided there is objective evidence of the asset's impairment, are recognised in the profit and loss account.

#### *Equity instruments at fair value with changes reported in equity*

With this type of investment, the Company assumes that there is impairment if there is a drop lasting one and a half years or forty percent in its price, without its value having recovered, notwithstanding the fact that it could be necessary to recognise an impairment loss before said period has elapsed or the price has fallen by said percentage.

Impairment losses are recognised as an expense in the profit and loss account.

In the event that the fair value increases, the valuation restatement recognised in previous financial years is not charged back with a credit to the profit and loss account, and the increase in fair value is recognised directly against equity.

#### *Financial assets at cost*

In this case, the amount of the valuation restatement is the difference between its book value and the recoverable amount, understood to be the higher of its fair value less selling costs and the present value of the future cash flows arising from the investment, which, in the case of equity instruments, are calculated either by estimating what is expected to be received as a result of the distribution of dividends made by the investee and the disposal or derecognition of the investment therein, or by estimating its participation in the cash flows that are expected to be generated by the investee, both from its ordinary business activities and from the disposal or derecognition thereof. Unless there is better evidence of the recoverable amount of investments in equity instruments, the estimate of the impairment loss of this class of assets is calculated based on the investee's equity and the unrealised gains as of the valuation date, net of the tax effect.

The recognition of impairment losses, as well as their reversal, where appropriate, will be recognised as an expense or as income, respectively, in the profit and loss account. The reversal of impairment is limited to the investment's book value that would be recognised on the date of the reversal if the impairment had not been recognised.

#### *Interest and dividends received from financial assets*

The interest and dividends on financial assets accrued subsequent to the time of acquisition are recognised as income in the profit and loss account. The interest is recognised using the effective interest rate method, and with dividends, when the right to receive them is declared.

If the distributed dividends unequivocally come from profits generated prior to the acquisition date because amounts greater than the profits generated by the investee since the acquisition have been distributed, they will not be recognised as income, and will reduce the investment's book value. The opinion as to whether profits have been generated by the investee will be made based exclusively on the profits recognised in the individual profit and loss account from the acquisition date, unless the distribution charged to said profits should undoubtedly be classified as a recovery of the investment from the perspective of the entity receiving the dividend.

## 5.5 Financial liabilities

### Classification and measurement

At the time of initial recognition, the Company classifies all financial liabilities in one of the categories listed below:

- Financial liabilities at amortised cost
- Financial liabilities at fair value through the profit and loss account

#### *Financial liabilities at amortised cost*

The Company classifies all financial liabilities in this category except when they should be measured at fair value through the profit and loss account.

In general, debits due to trade transactions ("suppliers") and debits due to non-trade transactions ("other creditors") are included in this category.

Shareholder loans that have the characteristics of an ordinary or common loan are also included in this category without prejudice to the fact that the transaction is agreed at a zero interest rate or below the market rate.

Financial liabilities included in this category are initially measured at fair value which, unless there is evidence to the contrary, is considered to be the transaction price, which is equivalent to the fair value of the consideration received, adjusted by the transaction costs that are directly attributable. That is, inherent transaction costs are capitalised.

However, debits due to trade transactions with a maturity of no more than one year and that do not have a contractual interest rate, as well as the disbursements required by third parties on holdings, the amount of which is expected to be paid in the short term, are measured at their nominal value when the effect of not updating the cash flows is not significant.

For subsequent valuation, the amortised cost method is used. Accrued interest is recognised in the profit and loss account (financial expense) by applying the effective interest rate method.

However, debits with a maturity of no more than one year which, in accordance with the foregoing, are initially measured at their nominal value, will continue to be measured at said amount.

Contributions received as a result of a joint venture agreement and similar are measured at cost, increased or decreased by the profit or loss, respectively, that should be attributed to passive investors.

The same criterion is applied to shareholder loans, the interest of which is contingent, either because of agreeing a fixed or variable interest rate subject to the fulfilment of a milestone in the borrowing company (for example, obtaining profits), or because it is calculated exclusively by reference to the evolution of said company's business. Financial expenses are recognised in the profit and loss account in accordance with the accrual principle, and transaction costs will be charged to the profit and loss account in accordance with a financial criterion or, if not applicable, on a straight-line basis throughout the life of the shareholder loan.

#### *Financial liabilities at fair value through the profit and loss account*

The Company includes in this category financial liabilities that meet any of the following conditions:

- They are held-for-trading liabilities. A financial liability is considered to be held for trading when it meets one of the following conditions:
  - o It is issued or assumed primarily for the purpose of repurchasing it in the short term (for example, obligations and other marketable securities issued listed that the company can buy in the short term based on changes in value).
  - o It is an obligation to deliver financial assets borrowed by a short seller ("short selling").
  - o It forms part, at the time of its initial recognition, of a portfolio of financial instruments identified and managed jointly for which there is evidence of recent actions to obtain profits in the short term.
  - o It is a derivative financial instrument, provided that it is not a financial guarantee contract and has not been designated as a hedging instrument.
- From the time of initial recognition, it has been irrevocably designated to be recognised at fair value through the profit and loss account ("fair value option"), because:
  - o An inconsistency or "accounting mismatch" with other instruments at fair value through the profit or loss is eliminated or significantly reduced; or
  - o A group of financial liabilities or financial assets and liabilities that is managed and its performance assessed on the basis of the fair value in accordance with a documented investment or risk management strategy and group information is also reported on the basis of the fair value to key management staff.
- Optionally and irrevocably, hybrid financial liabilities with a separable embedded derivative may be included in their entirety in this category.

Financial liabilities included in this category are initially measured at fair value which, unless there is evidence to the contrary, is assumed to be the transaction price, which is equivalent to the fair value of the consideration received. The transaction costs that are directly attributable are recognised directly in the profit and loss account for the financial year.

After initial recognition, the company measures the financial liabilities included in this category at fair value through the profit and loss account.

#### *Derecognition of financial liabilities on the balance sheet*

The Company derecognises a previously recognised financial liability on the balance sheet when any of the following circumstances occur:

- The obligation has been extinguished because payment has been made to the creditor to settle the debt (through cash payments or other goods or services), or because the debtor is legally released from any liability over the liability.
- Own financial liabilities are acquired, even with the intention of relocating them in the future.
- An exchange of debt instruments occurs between a lender and a borrower, provided they have substantially different conditions, recognising the new financial liability that arises; similarly, a substantial change to the current conditions of a financial liability is recorded, as indicated for debt restructuring.

A financial liability is derecognised as follows: the difference between the financial liability's book value (or the part of it that has been derecognised) and the consideration paid, including attributable transaction costs, and in which any asset transferred other than cash or liability assumed must also be included, is recognised in the profit and loss account for the financial year in which it occurs.

#### Debt restructuring

In certain cases the Company restructures its debt obligations with its creditors. For example: extending the payment term of the principal in exchange for a higher interest rate, not paying and adding the interest in a single bullet payment of principal and interest at the end of the life of the debt etc. There are several ways in which these changes to the terms of a debt obligation can be carried out:

- Immediate payment of the nominal amount (before maturity) followed by refinancing of all or part of the nominal amount through a new debt obligation ("debt exchange").
- Modification of the terms of the debt contract before maturity ("debt modification").

In these cases of "debt exchange" or "debt modification" with the same creditor, the Company analyses whether there has been a substantial change to the conditions of the original debt. In the event that there has been a substantial change, the accounting treatment is as follows:

- the book value of the original financial liability (or its corresponding part) is derecognised on the balance sheet;
- the new financial liability is initially recognised at fair value;
- transaction costs are recognised against the profit and loss account;
- the difference between the book value of the original financial liability (or the part thereof that has been derecognised) and the fair value of the new liability is also recognised against profit and loss.

On the other hand, if after the analysis the Company reaches the conclusion that both debts do not have substantially different conditions (it is, in essence, the same debt), the accounting treatment is as follows:

- the original financial liability is not derecognised on the balance sheet (that is, it remains on the balance sheet);
- fees paid in the restructuring operation are carried as an adjustment to the debt's book value;
- a new effective interest rate is calculated from the date of restructuring. The amortised cost of the financial liability is determined by applying the effective interest rate, which is the same as the book value of the financial liability on the modification date with the cash flows to be paid under the new conditions.

The contractual conditions will be considered substantially different, among other cases, when the present value of the cash flows under the new contract, including any fees paid, net of any fees received, differs by at least ten percent from the present value of the remaining cash flows under the original contract, with both amounts updated with the effective interest rate provided in the latter.

Certain modifications in the determination of the cash flows may not pass this quantitative analysis, but may also give rise to a substantial modification of the liability, such as: a change from a fixed to a variable interest rate in the remuneration of the liability, the restatement of the liability to a different currency, a fixed interest rate loan that becomes a shareholder loan, among other situations.

## 5.6 Fair value

The fair value is the price that would be received for selling an asset or that would be paid to transfer or settle a liability in an orderly transaction between market participants on the valuation date. The fair value will be determined without making any deductions for transaction costs that may be incurred due to sale or disposal by other means. Under no circumstances does it have the character of fair value if it is the result of a forced transaction or distress sale, or as a consequence of an involuntary liquidation.

The fair value is estimated for a certain date and, since market conditions may vary over time, said value may be inappropriate for another date. In addition, when estimating the fair value, the company takes into account the conditions of the asset or liability that market participants would take into account when pricing the asset or liability on the valuation date.

In general, the fair value is calculated by reference to a reliable market value. For items for which there is an active market, the fair value is obtained through the application of valuation models and techniques, where appropriate. Valuation models and techniques include the use of references to recent arm's length transactions between duly informed interested parties, if available, as well as references to the fair value of other assets that are substantially the same, estimated future cash flow discount methods and models generally used to measure options.

In any case, the valuation techniques used are consistent with the methodologies accepted and used by the market for pricing, using techniques that have been demonstrated to obtain the most realistic estimates of prices, where available. Likewise, they take into account the use of observable market data and other factors that their participants would consider when pricing, limiting as far as possible the use of subjective considerations and non-observable or verifiable data.

The Company periodically evaluates the effectiveness of the valuation techniques it uses, using as a reference the observable prices of recent transactions with the same asset that is being measured, or using prices based on observable market indices or data that are available and applicable.

In this way, a hierarchy can be deduced in the variables used to determine the fair value and a fair value hierarchy is established that allows the estimates to be classified into three levels:

- Level 1: estimates that use unadjusted quoted prices on active markets for identical assets or liabilities, which the company can access on the valuation date.
- Level 2: estimates that use quoted prices on active markets for similar instruments or other valuation methodologies in which all significant variables are based on directly or indirectly observable market data.
- Level 3: estimates in which some significant variables are not based on observable market data.

An estimate of fair value is classified at the same level of the fair value hierarchy as the lowest level variable that is significant to the result of the valuation. For these purposes, a significant variable is a variable that has a decisive influence on the result of the estimate. In assessing the importance of a specific variable for the estimate, the specific conditions of the asset or liability being measuring are taken into account.

## 5.7 Hedge accounting

The Company does not carry out hedge accounting operations.

## 5.8 Treasury Shares

Treasury shares are recognised in equity as less own funds when they are acquired, and no result is recognised in the profit and loss account for their sale or settlement. Income and expenses arising from transactions with treasury shares are recognised directly in equity as less reserves.

## **5.9 Inventory**

Stock is valued at the lower of the acquisition price, production cost or net realisable value.

The net realisable value represents the estimated selling price less all estimated costs to finish manufacture and the costs to be incurred in the marketing, sales and distribution processes.

In assigning value to its stock, the Company uses the weighted average price method.

The Company makes the appropriate value adjustments, recognising them as an expense in the profit and loss account when the net realisable value of the stock is less than the acquisition price (or production cost).

## **5.10 Cash and other equivalent liquid assets**

Cash and cash equivalents include cash on hand, demand deposits with credit institutions and other short term highly liquid investments with an original maturity of three months or less.

## **5.11 Current and non/current assets**

Current assets are considered to be those linked to the normal operating cycle which, in general, is considered to be one year; also other assets whose maturity, disposal or realisation is expected to occur in the short term from yearend, financial assets held for trading, except for financial derivatives whose settlement period exceeds one year and cash and cash equivalents. Assets that do not meet the aforementioned requirements are classified as non-current.

Similarly, current liabilities are those linked to the normal operating cycle, financial liabilities held for trading, except for financial derivatives whose settlement period exceeds one year and, in general, all obligations whose maturity or termination will occur in the short term, including in this category all obligations for which the Company does not hold, at yearend, an irrevocable right to meet the same in a period exceeding one year. Otherwise, they are classified as non-current.

## **5.12 Corporate Tax**

Income tax expense or income comprises the part concerning current tax expense or income and the part corresponding to deferred tax expense or income.

Current tax is the amount that the Company pays as a result of tax settlements for the income tax concerning a financial year. Tax credits and other tax benefits, excluding withholdings and payments on account, as well as compensable tax losses from prior financial years and effectively applied in this year, result in a lower amount of current tax.

The deferred tax expense or income corresponds to the recognition and derecognition of deferred tax liabilities and assets. These include temporary differences, which are identified as the amounts expected to be payable or recoverable arising from the differences between the book value of assets and liabilities and their tax value, as well as the negative tax bases to be offset and the credits for tax deductions not applied. These amounts are recorded by applying the tax rate at which they are expected to be recovered or settled to the temporary difference or credit.

Deferred tax liabilities are recognised for all taxable temporary differences, except those arising from the initial recognition of goodwill or other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit and is not a business combination.

On the other hand, deferred tax assets are only recognised to the extent that it is considered likely that the Company will have future taxable profits against which to make them effective.

Deferred tax assets and liabilities arising from transactions charged or credited directly to equity will also be recognised with a balancing entry in equity.

At each accounting close, the deferred tax assets recorded are reviewed and the appropriate adjustments to them made to the extent that there are doubts concerning the future recovery thereof. Likewise, at each accounting close, the deferred tax assets not recorded on the balance sheet are assessed and recognised to the extent that the recovery thereof becomes probable, with future tax benefits.

### **5.13 Provisions and contingencies**

The Company's Directors make a distinction between the following in preparing the annual statements:

- a. Provisions: credit balances covering current obligations arising from past events, whose cancellation is likely, causing an outflow of resources, but the amount and/or timing of the cancellation is uncertain.
- b. Contingent liabilities: possible obligations arising as a result of past events, whose future existence is conditional on the occurrence, or otherwise, of one or more future events beyond the Company's control.

The statement of financial position includes all the provisions with respect to which it is estimated that the likelihood of having to meet the obligation is greater than it not being the case. Contingent liabilities are not recognised in the financial statements, but are disclosed in the notes of the explanatory notes, to the extent that they are not considered to be remote.

The provisions are valued at the current value of the best estimate possible of the amount required to settle or transfer the obligation, taking into consideration the information available on the event and its consequences, and reporting any adjustments arising from updating such provisions as a financial expense as they accrue.

The compensation received from a third party in settlement of the obligation, provided there are no doubts that such reimbursement will be received, is recorded as an asset, except in the event that there is a legal relationship whereby part of the risk has been externalised and by virtue of which the Company is not obliged to respond; in this situation, the compensation will be taken into consideration when estimating the amount by which, if appropriate, the relevant provision will be included.

### **5.14 Redundancies**

In accordance with current legislation, the Company is required to pay redundancies to employees with whom, under certain conditions, it terminates their employment relationship. Therefore, redundancies that may be reasonably quantified are recorded as an expense in the financial year in which the decision to terminate employment is made and a valid expectation is created in third parties respecting the dismissal. In the financial statements attached, no provision for this item has been recorded, as none of them are estimated.

### **5.15 Income and expenses**

Income and expenses are recognised on an accrual basis, that is, when the actual flow of goods and services that they represent occurs, regardless of when the monetary or financial flow arising from the same occurs.



Income is recognised to the extent that it is likely that the Company will obtain economic benefits and if the income can be reliably measured, regardless of when the payment is received. Income is measured at the fair value of the consideration received or receivable. The following specific recognition criteria must also be met before recognising an income:

#### *Sale of goods*

Income from the sale of goods is recognised when the goods are delivered and ownership has been transferred, when all the following conditions are met:

- The Company has transferred to the buyer the main risks and rewards arising from ownership of the goods;
- The Company does not maintain any involvement in the current management of the goods sold, nor does it retain effective control over them;
- the amount of income can be reliably determined;
- it is likely that the Company will receive the economic benefits arising from the transaction;

The sale of goods is primarily carried out through the sale of products to the franchisee customer, or directly to end customers (consumers) through the shops owned by the Company. Likewise, one-time sales to other Group companies are made for marketing abroad.

There are no significant product returns either from the franchisee customer or the end customer.

#### *Provision of services*

The Company's income from the provision of services on the one side relates to the annual fee that the Company directly charges its franchisees, and in the other hand "master franchise" contracts, an amount that the Company charges a third party for such third party to directly operate the Naturhouse Group's franchises in a given country. This master franchise is usually signed for a period of 7 years and the amount varies between 50,000 and 300,000 euros, which is billed once in advance.

Likewise, this heading includes the income from royalties that the Company charges to Group companies and third parties in accordance with the terms and conditions included in the "master franchise" contracts it has signed.

#### *Other operating income*

The Company mainly recognises rebilling of expenses (management fees) to Group companies under this heading.

#### *Interest and dividend income*

Dividends from investments are recognised when the shareholder's right to receive payment has been established (provided it is likely that the Company will receive the economic benefits and that the amount of income can be reliably measured).

Interest income arising from a financial asset is recognised when it is likely that the Company will receive the economic benefits and the amount of income can be reliably measured. Interest income is accrued on a time proportion basis, depending on the principal outstanding and the effective interest rate applicable, which is the rate that allows the estimated future cash flows to be discounted over the expected life of the financial asset in order to accurately obtain such asset's net book value.

Expenses are recognised in the statement of income when a decrease in future economic benefits related to a reduction of an asset, or an increase of a liability occurs which can be reliably measured. This implies that the recording of expenses occurs simultaneously with the recording of a liability increase or asset reduction.

An expense is immediately recognised when a payment does not generate future economic benefits or when it does not meet the requirements for recognition as an asset.

Additionally, an expense is recognised when incurred in a liability and no asset is recorded, such as a liability for a guarantee.

#### **5.16 Foreign currency transactions**

The functional currency used by the Company is the euro. Therefore, transactions in currencies other than the euro are considered to be denominated in foreign currency and are recorded at the exchange rates prevailing at the transaction date.

At yearend, monetary assets and liabilities denominated in foreign currencies are converted at the exchange rate at the date of the balance sheet. Any resulting profits or losses are directly allocated to the profit and loss account for the financial year in which they arise.

#### **5.17 Transactions with related parties**

Transactions with related parties are recognised in accordance with the valuation rules detailed above, except for the following transactions:

- The non-monetary contributions of a business to a group company are measured, in general, at the book value of the assets and liabilities delivered in the consolidated financial statements on the date on which the transaction is carried out.
- In mergers and divisions, the elements acquired are measured, in general, by the amount that corresponds to them, once the operation has been carried out, on the consolidated financial statements. Any differences occurring are recognised in the reserves.

The Company performs all its transactions with related parties at market values. The Company's Directors and its tax advisers consider that there are no significant risks in this regard that could lead to significant liabilities in the future.

#### **5.18 Statement of Cash Flows**

In the statement of cash flows, the following expressions are used in the following sense:

- Cash flows: inflows and outflows of cash and cash equivalents, including current investments with high liquidity and low risk of variations in value.
- Operating activities: the activities typically carried out, as well as other activities that cannot be classified as investment or financing activities.
- Investment activities: those regarding the acquisition, disposal or sale by other means of non-current assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that result in changes in the size and composition of the equity and liabilities that are not part of the operating activities.

#### **5.19 Environmental assets**

Assets that are constantly used in the Company's business, whose main purpose is to minimise environmental impact and protect and improve the environment, including the reduction or elimination of future pollution, are considered to be environmental assets.

Given the activity in which the Company engages, it has no liabilities, expenses, assets or provisions and contingencies of an environmental nature that could be significant in relation to the equity, financial position and results of the same. Therefore, no specific breakdowns are included in these financial statements with respect to information concerning environmental matters.

## 6. Intangible assets

The changes in this heading on the balance sheet for the 2021 and 2020 financial years have been as follows:

### Year 2021

Cost	Euros			
	31-12-2020	Additions	Disposals	31-12-2021
Industrial property	2,330,638	-	-	2,330,638
Transfer rights	50,000	-	-	50,000
Software	355,466	79,417	-	434,883
<b>Total cost</b>	<b>2,736,104</b>	<b>79,417</b>	-	<b>2,815,521</b>

Amortisations	Euros			
	31-12-2020	Allocations	Disposals	31-12-2021
Industrial property	(1,533,687)	(233,064)	-	(1,766,751)
Transfer rights	(50,000)	-	-	(50,000)
Software	(237,420)	(84,486)	-	(321,906)
<b>Total amortisation</b>	<b>(1,821,107)</b>	<b>(317,550)</b>	-	<b>(2,138,657)</b>

Total intangible assets	Euros	
	31-12-2021	31-12-2020
Cost	2,815,521	2,736,104
Amortisations	(2,138,657)	(1,821,107)
<b>Net total</b>	<b>676,864</b>	<b>914,997</b>

### Year 2020

Cost	Euros			
	31-12-2019	Additions	Disposals	31-12-2020
Industrial property	2,330,638	-	-	2,330,638
Transfer rights	50,000	-	-	50,000
Software	333,402	26,187	(4,123)	355,466
<b>Total cost</b>	<b>2,714,040</b>	<b>26,187</b>	<b>(4,123)</b>	<b>2,736,104</b>

Amortisations	Euros			
	31-12-2019	Allocations	Disposals	31-12-2020
Industrial property	(1,300,623)	(233,064)	-	(1,533,687)
Transfer rights	(45,735)	(4,265)	-	(50,000)
Software	(153,878)	(83,542)	-	(237,420)
<b>Total amortisation</b>	<b>(1,500,236)</b>	<b>(320,871)</b>	-	<b>(1,821,107)</b>

Total intangible assets	Euros	
	31-12-2020	31-12-2019
Cost	2,736,104	2,714,040
Amortisations	(1,821,107)	(1,500,236)
<b>Net total</b>	<b>914,997</b>	<b>1,213,804</b>

The additions in the 2021 and 2020 financial years have mainly corresponded to software for the Company's new e-commerce department.

The main asset under intangible assets corresponds to a set of brands acquired in the 2014 financial year amounting to 2,331 thousand euros, the net book value of which amounts to 564 and 797 thousand euros as of 31 December 2021 and 31 December 2020, respectively. These brands are amortized by the straight-line method over a useful life of 10 years.

In accordance with the margins obtained in marketing these brands' products, the Company considers that said brands do not present impairment indicators as of 31 December 2021.

At yearend 2021 and 2020, the Company had fully amortised intangible assets still in use, as detailed below:

Fully amortised intangible assets	Euros	
	Book Value (Gross)	
	31-12-2021	31-12-2020
Rights of use	50,000	50,000
Software	161,393	130,571
	<b>211,393</b>	<b>180,571</b>

## 7. Tangible fixed assets

The changes in this heading on the balance sheet in the 2021 and 2020 financial years, as well as the most significant information affecting this heading, have been as follows:

### Year 2021

Cost	Euros			
	31-12-2020	Additions	Disposals	31-12-2021
Other facilities, tools and furnishings	2,025,633	27,942	(86,564)	1,967,011
Information processing equipment	721,061	2,911	(7,535)	716,437
Transportation elements	262,405	-	(39,055)	223,350
<b>Total cost</b>	<b>3,009,099</b>	<b>30,853</b>	<b>(133,154)</b>	<b>2,906,798</b>

Amortisations	Euros			
	31-12-2020	Allocations	Disposals	31-12-2021
Other facilities, tools and furnishings	(1,547,346)	(57,921)	50,615	(1,554,652)
Information processing equipment	(687,723)	(15,502)	7,356	(695,869)
Transportation elements	(249,397)	(7,433)	39,055	(217,775)
<b>Total amortisation</b>	<b>(2,484,466)</b>	<b>(80,856)</b>	<b>97,026</b>	<b>(2,468,296)</b>

Total Tangible Fixed Assets	Euros	
	31-12-2021	31-12-2020
Cost	2,906,798	3,009,099
Amortization	(2,468,296)	(2,484,466)
<b>Net total</b>	<b>438,502</b>	<b>524,633</b>

## Year 2020

Cost	Euros			
	31-12-2019	Additions	Disposals	31-12-2020
Other facilities, tools and furnishings	2,369,058	37,162	(380,587)	2,025,633
Information processing equipment	737,442	10,692	(27,073)	721,061
Transportation elements	262,405	-	-	262,405
<b>Total cost</b>	<b>3,368,905</b>	<b>47,854</b>	<b>(407,660)</b>	<b>3,009,099</b>

Amortisations	Euros			
	31-12-2019	Allocations	Disposals	31-12-2020
Other facilities, tools and furnishings	(1,675,787)	(84,384)	212,825	(1,547,346)
Information processing equipment	(688,928)	(27,588)	28,793	(687,723)
Transportation elements	(241,964)	(7,433)	-	(249,397)
<b>Total amortisation</b>	<b>(2,606,679)</b>	<b>(119,405)</b>	<b>241,618</b>	<b>(2,484,466)</b>

Total Tangible Fixed Assets	Euros	
	31-12-2020	31-12-2019
Cost	3,009,099	3,368,905
Amortization	(2,484,466)	(2,606,679)
<b>Net total</b>	<b>524,633</b>	<b>762,226</b>

The additions for the years 2021 and 2020 correspond, fundamentally, to installations in new own stores, as well as to improvements needed for the existing ones.

The heading "Impairment and income from disposal of fixed assets" on the attached profit and loss account for the 2021 financial year includes losses of 23 thousand euros as a result of derecognitions of assets relating to owned stores that have been transferred to franchisees or other third parties.

The fully amortized tangible fixed assets still in use at yearend 2021 amount to 2,023 thousand euros (2,085 thousand euros at yearend 2020).

### Firm purchase commitments

As of yearend 2021, the Company does not have any firm commitments to purchase fixed assets.

### Insurance policy

The Company continues its policy to take out insurance policies to cover the potential risks to which the different elements of its tangible fixed assets are subject. It is estimated that the cover taken out as of yearend 2021 is sufficient so as to cover the risks inherent in the Company's activities.

## **8. Leases**

### **Operating leases**

As of 31 December 2021 and 2020, the Company has contracted with lessors the following non-cancellable minimum lease payments in accordance with the current contracts in force, without taking into account the impact of common expenses, future increases in the CPI or future updates to rents agreed under contract:

Minimum operating lease payments	Euros	
	Nominal value	
	31-12-2021	31-12-2020
Less than 1 year	-	3,828
Between one and five years	99,321	170,650
More than five years	-	-
	<b>99,321</b>	<b>174,478</b>

The amount of operating lease payments recognised as an expense in the 2021 and 2020 financial years is as follows:

Operating lease payments	Euros	
	2021	2020
Office and warehouse rentals	355,686	355,686
Other rentals	541,626	893,964
	<b>897,312</b>	<b>1,249,650</b>

In its capacity as lessee, the most significant operating lease contracts held by the Company as of 31 December 2021 were the following:

- Leasing of a building in which the Madrid offices are located to a related party. The lease contract was renewed in January 2014 until December 2023.
- Leasing of an industrial unit holding inventory owned by Naturhouse Health, S.A. and Kiluva Portuguesa- Nutrição e Dietética, Lda. to a related party. The lease contract was signed in November 2018 until December 2023.

The lease contracts have been classified as operating leases because of the particular terms and conditions thereof.

## **9. Investments in Group companies (long and short term)**

The account balance under "Long-term Investments in Group companies" at 31 December 2021 and 2020 is as follows:

	Euros	
	31-12-2021	31-12-2020
Equity instruments	17,857,279	14,450,945
Provision for impairment losses on equity instruments	(6,113,918)	(6,115,179)
<b>Total long-term investments in Group companies</b>	<b>11,743,361</b>	<b>8,335,766</b>

## 9.1 Group company equity instruments

The changes under the headings "Equity instruments" and "Provision for impairment losses on equity instruments" for the 2021 and 2020 financial years are broken down in the following tables:

### Year 2021

	Euros		
	31-12-2020	Additions/ Disposals	31-12-2021
<b>Cost:</b>			
Naturhouse, GmbH	288,000	-	288,000
Naturhouse, S,R,L,	193,937	-	193,937
Naturhouse Franchising Co Ltd,	118,832	-	118,832
Zamodiet México, S,A, de C,V,	855,225	-	855,225
Housediet, S,A,R,L	200,000	-	200,000
Kiluva Portuguesa – Nutrição e Dietetica, Lda,	2,800,000	-	2,800,000
Naturhouse, Sp zo,o,	676,427	-	676,427
SAS Naturhouse	4,535,000	-	4,535,000
Zo,o	2,275,405	3,208,010	5,483,415
Naturhouse, Inc,	2,396,018	50,000	2,446,018
Name 17	112,102	-	112,102
Naturhouse Health Limited	-	45,471	45,472
Naturhouse Pte, Ltd,	-	100,000	100,000
Naturhouse Health, S,A,S,	-	2,850	2,850
<b>Total cost</b>	<b>14,450,946</b>	<b>3,406,331</b>	<b>17,857,278</b>
<b>Impairment</b>			
Naturhouse, GmbH	(288,000)	-	(288,000)
Naturhouse Franchising Co Ltd,	(91,565)	4,626	(86,939)
Zamodiet México, S,A, de C,V,	(855,225)	-	(855,225)
Kiluva Portuguesa – Nutrição e Dietetica, Lda,	(2,416,919)	39,119	(2,377,800)
Naturhouse, Inc,	(2,396,018)	(50,000)	(2,446,018)
Name 17	(67,453)	7,518	(59,935)
<b>Total impairment</b>	<b>(6,115,180)</b>	<b>1,263</b>	<b>(6,113,917)</b>
<b>Net total</b>	<b>8,335,766</b>	<b>3,407,595</b>	<b>11,743,361</b>



## Year 2020

	Euros		
	31-12-2019	Additions/ Disposals	31-12-2020
<b>Cost:</b>			
Naturhouse, GmBh	288,000	-	288,000
Naturhouse, S,R,L,	193,937	-	193,937
Naturhouse Franchising Co Ltd,	118,832	-	118,832
Zamodiet México, S,A, de C,V,	855,225	-	855,225
Housediet, S,A,R,L	200,000	-	200,000
Kiluva Portuguesa – Nutrição e Dietetica, Lda,	2,800,000	-	2,800,000
Naturhouse, Sp zo,o,	676,427	-	676,427
SAS Naturhouse	4,535,000	-	4,535,000
Zo,o	2,275,405	-	2,275,405
Naturhouse, Inc,	2,196,018	200,000	2,396,018
Name 17	112,102	-	112,102
<b>Total cost</b>	<b>14,250,946</b>	<b>200,000</b>	<b>14,450,946</b>
<b>Impairment</b>			
Naturhouse, GmBh	(288,000)	-	(288,000)
Naturhouse Franchising Co Ltd,	(82,194)	(9,371)	(91,565)
Zamodiet México, S,A, de C,V,	(855,225)	-	(855,225)
Kiluva Portuguesa – Nutrição e Dietetica, Lda.	(2,451,465)	34,546	(2,416,919)
Naturhouse, Inc.	(2,196,018)	(200,000)	(2,396,018)
Name 17	-	(67,453)	(67,453)
<b>Total impairment</b>	<b>(5,872,902)</b>	<b>(242,278)</b>	<b>(6,115,180)</b>
<b>Net total</b>	<b>8,378,044</b>	<b>(42,278)</b>	<b>8,335,766</b>

The main changes in the 2021 financial year under the heading "Equity instruments in Group companies" have been as follows:

- On 22 November 2021, the Company acquired from its shareholder and related company Kiluva, S.A. a total of 99 additional shares in the share capital of Ichem Sp. zo.o. for a price of 3,208,010 euros after the agreements reached by this company with Zamodiet, S.A.

This acquisition increases a 24.8% direct stake in the capital of Ichem Sp. Zo.o., therefore holding a total of 49.75% of the capital of said company as of 31 December 2021. The remaining shares of Ichem Sp. Zo.o. are held by natural persons and local Polish entities with no connection to the Naturhouse Group or its related companies.

The Company's Directors consider that, as in the past years, they still do not have control over Ichem Sp. Zo.o. given that, regardless of this increase on participation, the Company still does not hold the majority of the voting rights, consequently, the situation prior to said acquisition is maintained, which was already the subject of a communication to the Comisión Nacional del Mercado de Valores on the occasion of the IPO in April 2015. Therefore, in accordance with the provisions of the regulatory financial reporting framework applicable to the Company, the Directors consider that joint control over Ichem Sp. Zo.o. is maintained, given that the Company has the capacity to appoint three of the six board members of Ichem Sp. Zo.o., while the Polish shareholders (not related) appoint the three remaining board members, including the Chairperson of the Board of Directors, who has the casting vote in the event of a tie. Likewise and finally, the Company can only exercise its right to veto relevant economic decisions with a protective nature.

Information related to the direct and indirect financial shareholdings held by the Company are broken down in Annex I.

The dividends received by the Company from its subsidiaries have been as follows:

	Euros	
	2021	2020
Naturhouse, S.R.L.	2,256,477	1,750,000
Naturhouse, Sp zo.o.	1,259,173	943,789
SAS Naturhouse	5,700,000	2,491,575
Ichem Sp. zo.o.	139,037	-
Kiluva Portuguesa – Nutrição e Dietetica, Lda.	-	-
	<b>9,354,687</b>	<b>5,185,364</b>

The dividends received correspond entirely to income generated after the constitution or acquisition of the holdings in the aforementioned companies.

As of 31 December 2021, the Company has re-estimated the impairment of shareholdings in Group companies based on the underlying book value of the various investees, considering that this is the best evidence of the recoverable value. No impairments or reversals in addition to those recognised in previous financial years have been revealed as a result of this analysis.

As of 31 December 2021, the Company has fully impaired the accounts receivable held with Naturhouse, GmbH, Naturhouse Inc and Naturhouse Franchising Co Ltd amounting to 50 thousand euros, 94 thousand euros and 134 thousand euros, respectively (Note 10).

## 10. Financial investments

As of 31 December 2021 and 2020, the existing balance under the heading "Long-term financial investments" is as follows:

	Euros	
	31-12-2021	31-12-2020
<b>Other financial assets</b>		
Long term deposits and guarantees	171,565	242,921
	<b>171,565</b>	<b>242,921</b>

The financial assets recorded under the heading "Long-term deposits and guarantees" primarily correspond to deposits associated with the leases described in Note 8.

### Information concerning the nature and level of risk of financial instruments

The Company's activities are exposed to various financial risks: market risk (including exchange rate risk), credit risk, liquidity risk and interest rate risk on cash flows.

#### 1. Credit risk

In general the Company maintains its cash and equivalent liquid assets at banks with high credit ratings. It also performs adequate monitoring of accounts receivable individually, in order to determine situations of potential insolvency.

The Company's principal financial assets are cash and cash equivalents, trade debtors and other accounts receivable and investments, which represent the Company's highest exposure to credit risk in connection with its financial assets.

The Company's credit risk is, therefore, mainly attributable to its trade debtors. The amounts are presented in the balance sheet net of provisions for bad debts, estimated by the Company's Directors based on experience from previous financial years and their assessment of the current economic environment. The breakdown of impairment losses recognised under "trade receivables for sales and provision of services with group companies" on the balance sheet as of 31 December 2021 is as follows:

	Euros	
	31-12-2021	31-12-2020
Provision for bad debts	(278,522)	(481,906)

The Company does not have a significant concentration of credit risk, with exposure spread over a large number of customers (franchised) and their individual amounts being insignificant. During the 2021 financial year, the Company recognised a reversal in the financial year amounting to 202,761 euros (275,513 euros of losses in the 2020 financial year). The remaining amount, 623 euros, corresponds to definitive derecognitions of provisions for uncollectible losses.

However, the Company's Financial Management considers this risk to be a key aspect in daily business management, focusing all efforts on the appropriate control and monitoring of the development of accounts receivable and arrears, especially in sectors of activity with increased risk of default. Additionally, it is one of the Company's policies to obtain guarantees or deposits from customers in order to ensure compliance with their commitments.

Additionally, the Company has established a policy of accepting customers based on periodic liquidity and solvency risk assessments and the establishment of credit limits for debtors. Moreover, the Company conducts periodic analysis of the age of the debt with commercial customers in order to cover potential risks of default.

The average collection period varies, depending on the country, between 30 and 60 days, although a very significant portion of sales are collected in advance at the time it is performed. Significant balances with third parties overdue for more than 180 days are fully provisioned.

## 2. *Liquidity risk*

In order to ensure liquidity and meet all payment obligations arising from its activities, the Company has the liquid assets shown on its balance and on its statement of financial position, as well as available financing detailed in Note 14.

In this regard, the Company performs liquidity risk management, based on maintaining sufficient cash and marketable securities, the availability of financing through an adequate number of credit facilities and sufficient capacity to settle market positions.

On the other hand, it has always sought to utilize the liquid assets available for anticipative payment obligation and debt commitment management if needed.

The Company's financial liabilities as of 31 December 2021 are not significant and have maturities in 2022 (see Note 14).

## 3. *Market risk in the interest rate and the exchange rate:*

The Company's operating activities are largely independent with respect to changes in market interest rates.

The interest rate risk of the Company arises from long-term borrowings. Borrowings issued at variable rates expose the Company to interest rate risk on the cash flows. As of yearend 2021, the Company has no long-term borrowings.

In addition, as of yearend 2021 and 2020, the Company has an amount available in liquid assets that is much higher than its financial debt, consequently, the Directors consider that its exposure to interest rate risk is not significant in any case.

Thus, the Company has not considered it necessary to cover interest rate fluctuations, consequently, it has not maintained derivative instruments during the 2021 and 2020 financial years.

With regard to exchange rate risk, the Group does not operate significantly internationally in countries with currencies other than the euro and, therefore, its exposure to exchange rate risk from foreign currency transactions is not significant.

## **11. Inventory**

The composition of the Company's stock at 31 December 2021 and 2020 is as follows:

	Euros	
	31-12-2021	31-12-2020
Commercial stocks	863,915	1,037,263
	<b>863,915</b>	<b>1,037,263</b>

The Company has not made any adjustments for impairment since the net realizable value of the inventories is higher than its acquisition price, which is why no losses have been made under this item in the years 2021 and 2020.

## **12. Equity and Own Funds**

### **Share Capital**

On 9 April 2015, the Board of Directors of the Company, exercising the delegation of the Sole Shareholder dated 2 October 2014, unanimously agreed to the public new stock offering on the Stock Market.

On 24 April 2015, the Comisión Nacional del Mercado de Valores admitted to trading 15 million shares of the Company's share capital, with a nominal value of 5 euro cents each, which were sold by Kiluva, S.A. at the price of 4.8 euros. Subsequently, on 22 May 2015, the Green Shoe option was executed, expanding the number of shares admitting to trading by 1,097,637, reaching a total of 16,097,637 shares.

As of 31 December 2021, the Company's share capital is represented by 60 ordinary shares of 0.05 euros nominal value each, fully subscribed and paid.

In accordance with communications on the number of corporate actions made before the Comisión Nacional del Mercado de Valores, the shareholders with significant holdings in the Company's share capital, both directly as well as indirectly, higher than 3% of the share capital, as of 31 December 2021 are as follows:

Shareholder	%
Kiluva, SA	72.60
Ferev Uno Strategic Plans	4.83

The Directors of the Company have no knowledge of other shares equal to or higher than 3% of the Company's share capital or voting rights, or that are lower than the percentage established, allowing significant influence to be exercised over the Company.

### Distribution of profit and dividends

The proposed distribution of profits for the 2020 financial year drawn up by the Directors of the Company, which was submitted for approval at the Annual General Meeting on 18 June 2021, consisted of the distribution of the entire profit for the 2020 financial year to reserves, amounting to 5,725 thousand euros. In addition, the Annual General Meeting agreed on the same date to distribute dividends amounting to 3,600 thousand euros against reserves.

### Legal reserve

In accordance with Consolidated Text of Capital Company Law, an amount equal to 10% of the annual profit must be assigned to the legal reserve until said reserve reaches an amount of 20% of the Company's share capital.

The legal reserve can be used to increase capital provided that the remaining reserve balance does not fall below 10% of the increased capital. With the exception of that mentioned above, and while it does not exceed 20% of the share capital, said reserve may only be used to offset losses, provided that there are no sufficient other reserves available for this purpose.

As of 31 December 2021, this reserve has been completely established.

### Treasury Shares

As of yearend 2021 and 2020, the Company held company shares in accordance with the following breakdown:

Year	Number of shares	Euros		
		Nominal value	Average acquisition price	Total acquisition cost
2021	50,520	2,526	2.81	141,886
2020	50,520	2,526	2.81	141,886

As of 31 December 2021, the Company's shares held by it represent 0.084% of the Company's share capital, totalling 50,520 shares with a cost of 141.886 thousand euros and an average acquisition price of 2.81 euros per share.

The movement in company shares during the 2021 and 2020 financial years has been as follows:

Number of shares	2021	2020
Start of the financial year	50,520	50,520
Sales	-	(14,782)
Purchases	-	14,782
<b>Yearend</b>	<b>50,520</b>	<b>50,520</b>

## 13. Provisions and contingencies

### Provisions:

As of 31 December 2021 and 2020, the Company had no significant contingencies the risk of which led to the recognition of any provisions.

## Contingencies

The Company's Directors consider that there are no contingencies that could lead to unregistered liabilities or that could have a significant impact on the attached financial statements.

### **14. Amounts owed to credit institutions and other financial liabilities**

The account balance under "Short-term debts" and "Short-term debts" at 31 December 2021 and 2020 respectively is as follows:

#### **31 December 2021**

	Initial Amount or Limit	Euros		
		Maturity		Total
		Current	Non-Current	
<b>Amounts owed to credit institutions:</b>				
Financial leases	79,538	-	-	-
Bill discounting facilities	1,000,000	-	-	-
<b>Subtotal of debts to credit institutions:</b>	<b>1,079,538</b>	-	-	-
Other financial liabilities	-	18,051	-	18,051
	<b>1,079,538</b>	<b>18,051</b>	-	<b>18,051</b>

#### **31 December 2020**

	Amount Initial or Limit	Euros		
		Maturity		Total
		Current	Non-Current	
<b>Amounts owed to credit institutions:</b>				
Financial leases	79,538	-	-	-
Bill discounting facilities	1,000,000	-	-	-
<b>Subtotal of debts to credit institutions:</b>	<b>1,079,538</b>	-	-	-
Other financial liabilities	-	15,806	-	15,806
	<b>1,079,538</b>	<b>15,806</b>	-	<b>15,806</b>

Outstanding instalments for financial leases at year end 2020 have been paid in full during the 2021 financial year.

Likewise, the Company has bill discounting facilities with a limit of 1,000 thousand euros, which as of 31 December 2021 and 31 December 2020 has not been drawn on.

## 15. Public Administrations and Tax Situation

The composition of balances with Public Administrations at 31 December 2021 and 2020 is as follows:

	Euros			
	Debit balances		Credit balances	
	31-12-2021	31-12-2020	31-12-2021	31-12-2020
<b>Current balances:</b>				
Company tax (refund) receivable	2,335,465	2,400,610		-
Tax Authorities, debtor/creditor due to IVA (VAT)	32,478	283	28,396	33,250
Social Security agencies, creditor		-	134,443	142,193
Tax Authorities, creditor due to income tax		-	114,598	95,178
<b>Total current balances</b>	<b>2,367,943</b>	<b>2,400,893</b>	<b>277,437</b>	<b>270,621</b>

### 15.1 Reconciliation of accounting profit and taxable base

Corporate Tax is calculated from the book income or accounting profit, obtained by the application of generally accepted accounting principles, which does not necessarily need to coincide with taxable income, understood as the tax base.

The reconciliation of the Company's accounting profit for the financial year ending 31 December 2021 and 31 December 2020 with the Corporate Tax taxable base is as follows:

#### Year 2021

	Euros		
	Increases	Decreases	Amount
Accounting profit for the period (before tax)	-	-	11,657,221
Permanent differences:			
Arising in the financial year	208,714	(8,940,130)	(8,731,416)
Arising in previous financial years	-	-	-
Temporary differences:			
Arising in the financial year	-	(945)	(945)
Arising in previous financial years	-	(321,186)	(321,186)
<b>Total tax base</b>	<b>208,714</b>	<b>(9,262,261)</b>	<b>2,603,674</b>

#### Year 2020

	Euros		
	Increases	Decreases	Amount
Accounting profit for the period (before tax)	-	-	5,996,267
Permanent differences:			
Arising in the financial year	424,938	(5,219,910)	(4,794,972)
Arising in previous financial years	51,272	-	51,272
Temporary differences:			
Arising in the financial year	-	(945)	(945)
Arising in previous financial years	275,513	(45,673)	229,840
<b>Total tax base</b>	<b>751,723</b>	<b>(5,266,528)</b>	<b>1,481,462</b>

The permanent differences for the 2021 financial year correspond mainly to the 95% exemption on dividends received from Group companies, in application of Article 21 of the Corporate Tax Act, as of 31 December 2020 and 2021, to impairments on investments in Group companies and to non-deductible gifts, fines and donations made by the Company.

On the other hand, the temporary differences correspond to the limitation of the amortisation recognised that was not tax deductible in the tax periods that began in the 2013 and 2014 financial years. In this regard, the Company had to make a positive adjustment corresponding to 30% of the recognised amortisation of such fixed assets, with these non-deductible amounts having to be reversed in the next 10 years, and to the reversals due to impairments of credits arising from possible debtor insolvency.

Likewise, during the 2020 financial year, the Company has made instalment payments for the Corporate Tax corresponding to October and December of the 2021 financial year amounting to 2,843 thousand euros. On this basis, at yearend the company holds a balance to be recovered from the Tax Authorities amounting to 2,254 thousand euros, which has been registered as a current tax asset.

### **15.2 The reconciliation between income and expenses for Corporation Tax**

Reconciliation between accounting profit and Corporate Tax expense is as follows:

	Euros	
	2021	2020
Accounting profit before tax	11,657,221	5,996,267
Permanent differences	(8,731,416)	(4,743,700)
Instalment 25%	731,451	313,142
Deductions	(61,354)	(41,414)
<b>Total tax expense recognised on the profit and loss account</b>	<b>670,098</b>	<b>271,728</b>

### **15.3 Breakdown of corporate tax expense or income**

The breakdown of the amount recorded for corporate tax corresponding to the 2021 and 2020 financial years is as follows:

	Euros	
	2021	2020
<b>Current tax:</b>		
Continuing operations	589,566	328,952
<b>Deferred tax:</b>		
Continuing operations	80,532	(57,224)
<b>Total tax expense</b>	<b>670,098</b>	<b>271,728</b>

### **15.4 Deferred tax assets**

#### *Deferred tax assets, registered*

Deferred tax assets basically correspond to temporary differences between accounting and tax amortisations of the Company's fixed assets.

The deferred tax assets indicated above have been recorded on the attached balance sheet as the Company's Directors consider, in line with the best estimates of the Company's future results, including certain tax planning measures, that it is likely that these assets will be recovered.

#### *Deferred tax assets, not registered*

At yearend 2021 and 2020, there are no deferred tax assets that are not registered on the attached balance sheet.



### 15.5 Years pending approval and auditing actions

According to current legal provisions, tax returns cannot be considered final until they have been inspected by the tax authorities or the statute of limitations has passed, currently set at four years. The Company has the last four financial years open for inspection for all applicable taxes.

In the opinion of the Company's Directors and its tax advisors, there are no tax contingencies of significant amounts that could arise, in the event of an inspection, from possible differing interpretations of the tax regulations applicable to the operations carried out by the Company.

## 16. Balances with related parties

### Balances with related parties

In addition to the subsidiaries, associates companies, the "key personnel" in the Company's Management (members of its Board of Directors and the Directors, together with their close relatives) are considered to be "related parties" to the Company, as are the entities over which the key personnel in Management may exercise significant influence or have control.

The balances held with group companies and companies related to shareholders or members of the Board of Directors are shown below.

### Year 2021

Company	Euros		
	Current		
	Debtor balance	Creditor balance	
	Commercial debts	Other financial liabilities	Commercial transactions
Other Group Companies			
S.A.S Naturhouse	135,829	-	3,159
Naturhouse Franchising Ltd. Co.	166,643	-	26,417
Naturhouse Sp Zoo	13,302	-	612
Naturhouse, S.R.L.	145,944	-	-
Naturhouse Gmbh	63,286	-	-
Naturhouse Inc	103,710	-	-
Naturhouse Health Limited	5,237	-	24,000
Kiluva Portuguesa Lda	-	245,552	-
Naturhouse d.o.o	-	-	54,000
Name 17 SA de CV	-	-	24,000
Associates			
Zamodiet, S.L.	-	-	-
Indusen, SA	-	-	204,385
Giro Fibra S.A.	-	-	26,475
Ichem, Sp.Z.o.o.	-	-	387,436
Laboratorios Abad, S.L.U.	-	-	2,155
Tartales, SLU	-	-	34,754
Tartales LLC	2,428	-	-
Finverki	4,740	-	-
Healthouse Sun SL	-	-	36,300
Parent Company			
Kiluva, SA	3,630	-	25,410
	<b>644,749</b>	<b>245,552</b>	<b>849,103</b>

## Year 2020

Company	Euros		
	Current		
	Debtor balance	Creditor balance	
	Commercial debts	Other financial liabilities	Commercial transactions
Other Group Companies			
SAS Naturhouse	44,269	-	2,279
Kiluva Portuguesa Lda	2,657	640,664	-
Naturhouse Franchising Ltd. Co.	49,580	-	-
Naturhouse Sp Zoo	1,361	-	-
Naturhouse, S.R.L.	388,393	-	-
Associates			
Zamodiet, S.L.	-	-	8,272
Indusen, SA	-	-	169,815
Giro Fibra S.A.	-	-	18,904
Ichem, Sp.Z.o.o.	-	-	447,288
Laboratorios Abad, S.L.U.	-	-	241
Tartales, SLU	15,848	-	-
Parent Company			
Kiluva, SA	-	-	24,200
	<b>502,108</b>	<b>640,664</b>	<b>670,999</b>

In the 2021 financial year, the Company granted loans to Naturhouse Inc. and Tartales, L.L.C., amounting to 2,590 and 826 thousand euros, respectively, maturing in 2023. Said loans accrue an annual interest rate of 0.5%.

The other current financial liabilities as of 31 December 2021 held with Kiluva Portuguesa Lda correspond to the balance drawn down with said company through cashpooling accounts that accrue interest at market rates.

Lastly, as detailed in note 9 above, the Parent Company has acquired from its related company Kiluva, S.A. an additional stake in Ichem SP Z.o.o. equivalent to 24.8% amounting to 3,208,010 euros.

## 17. Income and expenses

### 17.1 Net amount of revenue

The breakdown of net revenues for the years of 2021 and 2020 of the Company is detailed below:

	Euros	
	2021	2020
Sales	11,971,168	11,388,667
Provision of services	1,507,754	1,396,946
	<b>13,478,922</b>	<b>12,785,613</b>

"Provision of services" mainly includes royalties billed to the subsidiaries Naturhouse S.R.L., Naturhouse Sp Zo.o, S.A.S. Naturhouse, amounting to 1,153,167 euros (1,110,746 euros in 2020) (note 18) as well as income from royalties billed to franchisees and income from master franchises in other countries.

The main activities developed by the Company are described in Note 1 of these explanatory notes. A segmentation of activities has not been carried out due to considering that there are activities differentiated by significant amounts which involve the identification of business segments. Moreover, neither the Company nor the Group use information with a distinction between activities in their management.

The distribution of net turnover corresponding to the 2021 and 2020 financial years, distributed by geographical market, is as follows:

	Euros	
	2021	2020
Domestic Market	11,554,203	11,006,184
Export Market	1,924,719	1,779,429
<b>Total sales</b>	<b>13,478,922</b>	<b>12,785,613</b>

### 17.2 Supplies

The amount recorded under "Consumption of Merchandise" for the years 2021 and 2020 has the following composition:

	Euros	
	2021	2020
Purchases	(4,013,035)	(3,945,189)
Changes in stocks (Note 11)	(173,348)	(136,358)
<b>Total supplies</b>	<b>(4,186,383)</b>	<b>(4,081,547)</b>

### 17.3 Breakdown of purchases by origin

The details of the purchases made by the Company during 2021 and 2020, by source, is as follows:

	Euros			
	2021		2020	
	Domestic	Intracommunity	Domestic	Intracommunity
Purchases	1,853,792	2,159,243	1,881,540	2,063,649

### 17.4 Social security contributions

The account balance for "Social costs" for the 2021 and 2020 financial years has the following composition:

	Euros	
	2021	2020
Social Security paid by the company	681,276	862,083
Other social expenses	40,483	57,353
	<b>721,759</b>	<b>919,436</b>

As part of the measures described in Note 3 a), the Company presented in the 2020 financial year temporary layoffs (ERTEs) due to force majeure concerning approximately 80% of the workforce, which ended in May 2021.

In the 2020 financial year, the Company obtained Social Security subsidies amounting to 143,539 euros, which were recognised in the profit and loss account as "Operating subsidies included in the profit for the financial year". In the 2021 financial year, the Company has not obtained any subsidies for this.

### 17.5 Financial income and expenses

The financial income and expenses for the 2021 and 2020 financial years have been as follows:

	Euros			
	2021		2020	
	Incomes Financial	Expenses Financial	Incomes Financial	Expenses Financial
Due to debts with Group companies	-	-	-	-
Debts with third parties	-	(34,246)	-	(22,006)
Shares in equity instruments, Group companies and associates/Dividends	9,354,687	-	5,185,364	-
Marketable securities and other financial instruments with third parties	13,818	-	40	-
	<b>9,368,505</b>	<b>(34,246)</b>	<b>5,185,404</b>	<b>(22,006)</b>

### 18. Transactions with related companies

The transactions carried out by the Group with related companies during the 2021 and 2020 financial years are as follows:

Company	Euros	
	2021	2020
<b>Sales, provision of services and other revenues&gt;</b>		
Group companies		
Naturhouse Franchising Ltd	45,877	49,580
Naturhouse S.R.L.	1,626,229	1,256,884
Naturhouse, Sp zo.o.	681,930	706,030
Kiluva Portuguesa – Nutricao e Dietetica Lda.	392,160	375,543
Naturhouse GmbH	18,174	24,084
SAS Naturhouse	1,752,008	1,789,682
Naturhouse Inc.	4,663	(2,955)
Naturhouse Health Limited	5,237	-
Related Companies		
Kiluva S.A.	3,630	-
Finverki	4,740	-
Healthhouse Sun, S.L.	3,292	-
Laboratorios ABAD SLU	2,114	-
Tartales LLC	2,428	-
Ichem	285	-
<b>Total revenues</b>	<b>4,542,767</b>	<b>4,198,848</b>
<b>Purchases:</b>		
Group companies		
SAS Naturhouse	880	3,206
Naturhouse S.R.L.	-	9,299
Naturhouse Sp. Zo.o	612	-
Kiluva Portuguesa – Nutricao e Dietetica Lda.	-	-
Related Companies		
Laboratorios Abad, S.L.U.	20,244	22,936
Indusen, SA	899,448	876,235
Zo.o	1,996,681	1,910,881
Girofibra, SL	150,384	154,517
<b>Total purchases</b>	<b>3,068,249</b>	<b>2,977,074</b>

Company	Euros	
	2021	2020
<b>Services received:</b>		
Parent Company		
Kiluva, SA	187,936	20,000
Group companies		
Naturhouse Franchising Ltd	101,760	-
Naturhouse, GmbH	96,000	120,000
Related Companies		
U.D. Logroñés, SAD	175,000	187,500
Healthouse Sun, S.L.	67,390	9,734
Naturhouse Inc	150,000	-
Naturhouse d.o.o.	54,000	-
Naturhouse health limited	24,000	-
Name 17 S.A. de cv	24,000	-
Leasing and Insurance		
Tartales, SLU	6,090	596,530
Casewa, S.A.U.	107,111	108,080
<b>Total services received</b>	<b>993,287</b>	<b>1,041,844</b>
Financial expenses		
SAS Naturhouse	-	3,462
Naturhouse, S.R.L.	-	-
<b>Total financial expenses</b>	<b>-</b>	<b>3,462</b>

Similarly, we detail the balances referring to Royalties and Management fees carried out by the Company with related companies in the 2021 and 2020 financial years:

Company	Euros	
	2021	2020
Provision of services for royalties and other income from management support services		
<u>Royalties</u>		
S.A.S. Naturhouse	467,413	498,350
Naturhouse S.R.L.	424,518	346,920
Naturhouse, Sp. Zo.o.	261,236	265,476
<b>Total Royalties (nota 17.1)</b>	<b>1,153,167</b>	<b>1,110,746</b>
<u>Management fees</u>		
S.A.S. Naturhouse	1,228,203	1,266,991
Naturhouse S.R.L.	1,004,403	858,531
Naturhouse, Sp. Zo.o.	418,169	437,280
<b>Total Management fees</b>	<b>2,650,775</b>	<b>2,562,802</b>
<b>Total incomes</b>	<b>3,803,942</b>	<b>3,673,548</b>

The income for "management fees" is recognised under other ancillary income and other current operating income on the profit and loss account, with the rest of the amount corresponding to other advertising services and other services.

Likewise, the Company received from its subsidiaries and associates a total dividend amounting to 9,355 thousand euros during the 2021 financial year (5,185 thousand euros during the 2020 financial year) (Note 9).

The Directors of the Company and its tax advisers, consider that the transfer prices are adequately justified on the basis of a report issued by the above parties, and therefore consider that there are no significant risks, in this sense, that they could lead to significant liabilities in the future.

As of the date of drawing up these financial statements, the Parent Company has updated the transfer pricing report corresponding to the 2020 financial year together with its tax advisors, which includes the main transactions that the Company performs with its related companies:

- Royalties from the sale of brands
- Support services to the management (management fees).
- Sale of products
- Purchase of products
- Financial operation: Liquid asset management

The report does not include limitations, cautions or significant safeguards, except for the characteristics inherent to this type of work. Furthermore, in order to examine whether the prices agreed between the related parties as a result of the above-described transactions comply with applicable regulations and in order to determine its suitability to market values, the following methodology has been used depending on each kind of transaction:

- Obtaining comparable examples, i.e. comparing the circumstances of transactions related to the circumstances of transactions between independent persons or entities that may be comparable (comparable uncontrolled price method "CUP").
- On the other hand, the transactional net margin method ("TNMM") has also been applied. Under this method, the objective profitability indicators obtained by independent entities performing the same activity under similar circumstances has been analysed.
- Finally, the resale price method ("RPM") has also been used, where a margin is subtracted from the selling price of a good or service applied by the reseller itself, in identical or similar operations with independent persons or entities, or, in the absence thereof, the margin that independent persons or entities apply to comparable transactions, performing, where applicable, the necessary corrections for equivalence and taking into account the particularities of the transaction.

In the particular case of product purchases from related companies, the analysis provides a comparison of the gross margin on sales (both through owned as well as franchised centres) in purchases from related companies compared to that obtained in purchases made from comparable independent companies, among others. Based on these analyses it was determined that these operations are in accordance with the market value.

This report has been issued in relation to transactions with affiliate companies in 2020. The Directors believe that there have been no relevant or significant changes in transfer pricing during the 2021 financial year, consequently, they believe that they are duly backed up.

## **19. Remuneration and other benefits for the Board of Directors and Senior Management**

During 2021 the current Directors of the Company accrued compensation in fixed allowance and fees for attending meetings of the Board of Directors amounting to 316 thousand Euros (316 thousand Euros). Likewise, a member of the Board of Directors has provided services to the Company amounting to 60 thousand euros during the 2021 financial year (63 thousand euros during the 2020 financial year). In addition, the members of the Board of Directors with executive positions have received the remuneration stated in the following paragraph. On the other hand, in the current financial year and in the financial year of 2019, no member of the Board of Directors has any advances, guarantees or other commitments in the area of pensions or life insurance contracted with the Directors. The current Directors of the Company were appointed during the year 2018.

The compensation received in the year 2021 by the senior executives of the Company amounted to 1,895 thousand Euros for salaries and wages and services (1,529 thousand Euros were received by members of the Board of Directors in the development of their executive positions). The Senior Management of the Company has received no remuneration for other services. In the 2020 financial year, the remuneration received by the Company's Senior Management amounted to 2,040 thousand euros (1,447 thousand euros received by members of the Board of Directors in the development of their executive positions).

At the close of the 2021 and 2020 financial years, the Company's Senior Management body is composed of the following persons:

Categories	2021		2020	
	Men	Women	Men	Women
Senior Management	5	1	6	1

As of yearend 2021 and 2020, there were no advances, loans granted, life insurance or pension obligations.

The Board of Directors consists of six men and one woman at the end of 2021 (six men and one woman at the end of 2020).

The Company has signed a civil liability policy for directors and executives to cover the members of the Board of Directors, the CEO and all directors of the Naturhouse Group with a cost amounting to 5 thousand euros in 2021 (5 thousand euros in 2020).

## **20. Information relating to conflicts of interest by the Directors**

As of year-end 2021, neither the members of the Board of Naturhouse Health, S.A. nor any persons related to them as defined by the refunded Spanish Corporate Law, have communicated to the other members of the Board of Directors any situation involving direct or indirect conflict that they or persons related to them, as defined by Spanish Corporate Law, may have with the Company's interests.

## **21. Environmental information**

Given the activities in which the Company is engaged, it has no liabilities, expenses, assets, provisions or contingencies of an environmental nature that could be significant in relation to the assets, financial position and results of the Company. For this reason, specific breakdowns are not included in these consolidated notes.

## **22. Other information**

### ***22.1 Personnel***

The average number of employees during the years 2021 and 2020, broken down by category, is as follows:

Categories	Number of employees	
	2021	2020
Senior Management	7	7
Rest of Senior Staff	5	7
Administrative and technical staff	14	13
Commercial, sales' staff and operators	76	123
	<b>102</b>	<b>150</b>

Likewise, the gender distribution of the Company at the end of the years 2021 and 2020, broken down by category, is as follows:

Categories	2021		2020	
	Men	Women	Men	Women
Senior Management	5	1	6	1
Rest of Senior Staff	6	0	5	-
Administrative and technical staff	4	6	8	8
Commercial, sales' staff and operators	5	64	6	78
	<b>20</b>	<b>71</b>	<b>25</b>	<b>87</b>

As of 31 December 2021 and 2020, there were no people employed with disabilities equal to or above 33%.

## 22.2 Audit fees

During the 2021 and 2020 financial years, the fees for audit services and other services provided by the auditor of the Company's financial statements, have been as follows:

	Services Provided by the Lead Auditor	
	EY	EY (*)
	Year 2021	Year 2020
The Company's audit services (individual and consolidated)	135,990	139,440
Other verification services (**)	26,010	26,010
<b>Total auditing and related services</b>	<b>162,000</b>	<b>165,450</b>
Tax services	-	-
Other services	-	3,000
<b>Total Professional Services</b>	<b>162,000</b>	<b>168,450</b>

(\*) The audit fees for the 2020 financial year included fees for the audit of SAS Naturhouse amounting to 32,550 euros, which was carried out by Deloitte, a firm for which the financial year ending 31 December 2020 was the last year of its current appointment.

(\*\*) The 'Other verification services' section includes the limited review of the Group's Half-Yearly Financial Statements as well as a report on agreed procedures (same concept in the 2020 financial year).

## 22.3 Information on the average payment period to suppliers

The information required by the Third Additional Provision of Law 15/2010 of 5th July (as amended by the Second Final Provision of Law 31/2014 of 3rd December) is detailed below, drawn up according to the ICAC Resolution of 29th January 2016 on the information to be included in the explanatory notes to financial statements in connection with the average payment period to suppliers in commercial operations.

	Days	
	31-12-2021	31-12-2020
Average payment period to suppliers	47,29	46,26
Ratio of paid operations	48,66	45,20
Ratio of operations pending payment	39,67	56,95

	Euros	
	31-12-2021	31-12-2020
Total payments made	9,279,503	9,405,914
Total outstanding payments	1,232,481	928,418



In accordance with the ICAC Resolution, in order to calculate the average payment period to suppliers, commercial operations corresponding to delivering goods or providing services accrued from the date of entry into force of Law 31/2014 of 3 December have been taken into account.

For the sole purpose of providing the information required by this Resolution, suppliers includes trade creditors for debts with suppliers of goods or services included under "Trade creditors and other accounts payable" and "Suppliers, related companies" of the current liabilities of the consolidated balance sheet.

"Average payment period to suppliers" is understood to be the time that elapses from the delivery of goods or the provision of services by the supplier and material payment for the operation.

The maximum legal payment period applicable to the Company in the 2016 financial year under Law 3/2014 of 29 December, establishing measures to combat late payment in commercial transactions, is 30 days, although this may be extended by agreement between the parties without, in any case, a period of longer than 60 calendar days being agreed.

#### **22.4 Modification or termination of contracts**

There has been no conclusion, modification or early termination of any contract between the Company and any of its shareholders, Directors or persons acting on their behalf that affects transactions falling outside the Company's ordinary course of business or that has not been carried out under normal conditions.

#### **22.5 Guarantees**

As of 31 December 2021, the Company had commercial bank guarantees granted amounting to 553,164 euros, of which 529,755 euros are guarantees granted to the subsidiary Naturhouse, Inc., which allow it to operate in large shopping centres in the United States.

### **23. Subsequent events**

There have been no significant subsequent events between the close of 31 December 2021 and the date these financial statements were drawn up.

# ANNEX I TO THE NATURHOUSE HEALTH, S.A. EXPLANATORY NOTES

## 31 DECEMBER 2021

Group company equity instruments in the 2021 financial year

Company	Euros					Shareholder
	Capital	Premium and other EQUITY	Net profit for the period	Holding %		
				Direct	Indirect	
<b>Housediet S.A.R.L.</b> <sup>(1)</sup> 75 rue Beaubourg 75003 Paris (France)	200,000	89,553	1,564	100%	-	Naturhouse Health S.A.
<b>Kiluva Portuguesa –Nutrição e Dietética, Lda</b> <sup>(1)</sup> Avenida Dr. Luis SA, 9 9ª Parque Ind Montserrat Fração "M" Abruhneira 2710 Sintra (Portugal)	49,880	1,294,908	163,067	28%	- 43% 29%	Naturhouse Health S.A. Naturhouse S.R.L. SAS Naturhouse
<b>Ichem Sp.</b> <sup>(1)</sup> ul. Dostawcza 12 93-231 Lodz (Poland)	175,304	12,299,126	1,179,779	49,75%	-	Naturhouse Health S.A.
<b>Naturhouse Belgium S.P.R.L.</b> <sup>(1)</sup> Rue Du Pont-Gotissart 6 Nijvel, Waals Brabant, 1400 Belgium	100,000	(1,121,905)	29,094	-	100%	SAS Naturhouse
<b>Naturhouse Franchising Co, Ltd</b> <sup>(1)</sup> 33 church road, Ashford Middlesex (Great Britain)	356,910	(280,857)	8,338	33%	- 67%	Naturhouse Health S.A. Naturhouse S.R.L.
<b>Naturhouse, GmbH</b> <sup>(1)</sup> Rathausplatz, 5 91052 Erlangen (Germany)	500,000	(621,771)	13,741	56%	- 44%	Naturhouse Health S.A. SAS Naturhouse
<b>Naturhouse, Sp. zo.o.</b> <sup>(1)</sup> Ul/Dostawcza, 12 93-231 Lodz (Poland)	81,600	1,491,725	1,793,024	100%	-	Naturhouse Health S.A.
<b>Naturhouse S.R.L.</b> <sup>(1)</sup> Viale Panzacchi, nº 19 Bologna (Italy)	100,000	1,386,914	4,069,832	100%	-	Naturhouse Health S.A.
<b>Naturhouse Inc.</b> <sup>(1)</sup> 1395 Brickellave 800 STE Miami FL (US)	2,444,958	(2,298,461)	100,181	100%	-	Naturhouse Health S.A.
<b>Nutrition Naturhouse Inc.</b> <sup>(3)</sup> Rue de la Guachetière Ouest Montréal Québec (Canada)	-	-	-	-	100%	SAS Naturhouse
<b>Naturhouse d.o.o.</b> <sup>(1)</sup> Ilica 126, City of Zagreb (Croatia)	100,780	(280,278)	27,085	-	100%	Naturhouse Sp. zo.o.
<b>SAS Naturhouse</b> <sup>(1)</sup> 12, Rue Philippe Lebon Zone de Jarlard, 81000 Albi, France	100,000	2,877,404	5,223,304	100%	-	Naturhouse Health S.A.
<b>Zamodiet México S.A. de C.V.</b> <sup>(1)</sup> Boulevard Interlomas, nº 5 L4 Lomas Anahuac (Mexico)	985,793	(957,176)	-	79%	-	Naturhouse Health S.A.
<b>Name 17 S.A. de C.V.</b> Doctor Balmis, 222 Mexico City (Mexico)	201,549	(111,246)	10,155	51%	-	Naturhouse Health S.A.
<b>Naturhouse Health Limited</b> 165 Lower Kimmage Road Dublin 6, (Ireland)	100,000	-	(11,936)	100%	-	Naturhouse Health S.A.
<b>Naturhouse Pte. LTD</b> 64D Kallang Pudding Road (Tannery Building) 349323 Singapore	49,908	(1,371)	(1,862)	100%	-	Naturhouse Health S.A.

(1) Financial statements not required to be audited or the statutory external audit on which is not yet available as of 31 December 2021.

(2) Audited financial statements as of 31 December 2021.

(3) Company being formed, pending formalisation.

Group company equity instruments in the 2020 financial year

Company	Euros					Shareholder
	Capital	Premium and other EQUITY	Net profit for the period	Holding %		
				Direct	Indirect	
<b>Housediet S.A.R.L.</b> <sup>(1)</sup> 75 rue Beaubourg 75003 Paris (France)	200,000	117,654	(2,104)	100%	-	Naturhouse Health S.A.
<b>Kiluva Portuguesa – Nutrição e Dietetica, Lda</b> <sup>(1)</sup>  Avenida Dr. Luis SA, 9 9ª Parque Ind Montserrat Fração "M" Abruheira 2710 Sintra (Portugal)	49,880	1,179,158	115,750	28%	-	Naturhouse Health S.A.
<b>Ichem Sp.</b> <sup>(1)</sup> ul. Dostawcza 12 93-231 Lodz (Poland)	174,244	11,821,563	1,161,044	25%	-	Naturhouse Health S.A.
<b>Naturhouse Belgium S.P.R.L.</b> <sup>(1)</sup> Rue Du Pont-Gotissart 6 Nijvel, Waals Brabant, 1400 Belgium	100,000	(808,483)	(254,904)	-	100%	SAS Naturhouse
<b>Naturhouse Franchising Co, Ltd</b> <sup>(1)</sup> 33 church road, Ashford Middlesex (Great Britain)	333,990	(180,850)	(51,709)	33%	-	Naturhouse Health S.A.
<b>Naturhouse, GmbH</b> <sup>(1)</sup> Rathausplatz, 5 91052 Erlangen (Germany)	500,000	(633,148)	9,989	56%	-	Naturhouse Health S.A.
<b>Naturhouse, Sp. zo.o.</b> <sup>(1)</sup> Ul/Dostawcza, 12 93-231 Lodz (Poland)	82,088	1,471,633	1,412,162	100%	-	Naturhouse Health S.A.
<b>Naturhouse S.R.L.</b> <sup>(1)</sup> Viale Panzacchi, nº 19 Bologna (Italy)	100,000	929,496	2,325,873	100%	-	Naturhouse Health S.A.
<b>Naturhouse Inc.</b> <sup>(1)</sup> 1395 Brickellave 800 STE Miami FL (US)	2,037,953	(1,832,056)	(352,245)	100%	-	Naturhouse Health S.A.
<b>Nutrition Naturhouse Inc.</b> <sup>(3)</sup> Rue de la Guachetière Ouest Montréal Québec (Canada)	-	-	-	-	100%	SAS Naturhouse
<b>Naturhouse d.o.o.</b> <sup>(1)</sup> Ilica 126, City of Zagreb (Croatia)	100,366	(235,862)	(38,527)	-	100%	Naturhouse Sp. zo.o.
<b>SAS Naturhouse</b> <sup>(1)</sup> 12, Rue Philippe Lebon Zone de Jarlard, 81000 Albi, France	100,000	2,612,809	5,861,531	100%	-	Naturhouse Health S.A.
<b>Zamodiet México S.A. de C.V.</b> <sup>(1)</sup> Boulevard Interlomas, nº 5 L4 Lomas Anahuac (Mexico)	985,793	(957,176)	-	79%	-	Naturhouse Health S.A.
<b>Name 17 S.A. de C.V.</b> Doctor Balmis, 222 Mexico City (Mexico)	192,698	(88,851)	(16,301)	51%	-	Naturhouse Health S.A.

(1) Financial statements not required to be audited or the statutory external audit on which is not yet available as of 31 December 2020.

(2) Audited financial statements as of 31 December 2020.

(3) Company being formed, pending formalisation.

**Management Report**  
**REPORT CORRESPONDING TO THE YEAR**  
**ENDING**  
**31 DECEMBER 2021**

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## **1. Situation and Business Development**

Naturhouse Health S.A. is a company dedicated to the dietetic and nutrition sector with its own exclusive business model based on the Naturhouse method. As of yearend 2021, it had a network of 404 centres.

The company closed the year 2021 with a positive result of 10.987 million net profit.

2021 has been a year of transition, marked by the lifting of restrictions, the progressive advance of the vaccination plan, the favourable evolution of the pandemic and the growth in household consumption, which has contributed to a recovery of economic activities.

After leaving behind 2020, the most severe year of the pandemic, the company shows signs of recovery. The measures adopted in 2020 and 2021, together with the positive evolution of the pandemic, have allowed the company to return to the path of growth, as well as to recover the staff that were still affected by temporary layoffs (ERTEs). The improvement in the net result is mainly due to the spending containment measures and the optimisation of the commercial structure, adopted as part of the contingency plan initiated since the outbreak of the pandemic, mainly aimed at strengthening the company's liquidity.

Likewise, in its decision to digitalise the business, the Company has continued to develop the online sales business that was started in 2020 in the company's main markets, continuing with the decision to capture younger market value, as well as continuing to provide a service in areas where it does not have a physical presence through a store.

The Annual General Meeting was held on 18 June 2021, approving the following;

- Financial Statements of Naturhouse Health S.A., Individual and Consolidated (Balance Sheet, Profit and Loss Account, Statement of Changes in Equity for the financial year, Cash Flow Statement and explanatory notes, Individual and Consolidated), and Management Reports of Naturhouse Health S.A. and its Consolidated Group for the financial year ending 31 December 2020.
- The proposed distribution of profit and management of the Naturhouse Health, S.A. Board of Directors for the 2020 financial year. Authorisation for the distribution of unrestricted voluntary reserves.
- Approval of the Non-Financial Information Statement of the Consolidated Group of Naturhouse Health, S.A. and subsidiaries for the 2020 financial year.
- Approval of the management of the Board of Directors corresponding to the year 2020.
- Remuneration of the company's Board of Directors.
  - 5.1 Advisory vote on the Annual Report on Remuneration of Naturhouse Health, S.A. Board Directors for the 2020 financial year.
  - 5.2 Approval of the remuneration policy for Naturhouse Health, S.A. Board Directors for the 2021 financial year.
  - 5.3 Approval of the remuneration for the Naturhouse Health, S.A. Board of Directors for the 2021 financial year.
- Amendment to the Naturhouse Health, S.A. articles of association.
- In accordance with the proposal to amend the Articles of Association indicated in the previous point, amendment (and introduction of new articles) to the Regulations of the Annual General Meeting.

- Record of the amendment to Article 16 of the Regulations of the Naturhouse Health, S.A. Board of Directors to adjust its wording to the new text proposed for the Articles of Association.
- Delegation for a period of five years in favour of the Board of Directors of the power to increase the share capital at any time.
- Delegation of powers to supplement, develop, execute, remedy and formalise the resolutions adopted by the General Meeting.

## 2. Evolution of the main figures of the individual profit and loss account

### Individual Profit and Loss Account

	Notes Report	Year 2021	Year 2020
<b>CONTINUING OPERATIONS</b>			
<b>Net amount of revenue</b>	<b>Note 17.1</b>	<b>13,478,922</b>	<b>12,785,613</b>
- Sales		11,971,168	11,388,667
- Provision of services		1,507,754	1,396,946
<b>Supplies</b>	<b>Note 17.2</b>	<b>(4,186,383)</b>	<b>(4,081,547)</b>
- Consumption of merchandise:		(4,186,383)	(4,081,547)
<b>Other operating income</b>		<b>2,830,488</b>	<b>2,877,004</b>
- Ancillary and other current operating income		2,830,488	2,733,465
- Operating subsidies included in the profit for the financial year		-	143,539
<b>Personnel costs</b>		<b>(4,733,157)</b>	<b>(5,238,375)</b>
- Wages, salaries and similar expense		(4,011,398)	(4,318,939)
- Social security contributions	<b>Note 17.4</b>	(721,759)	(919,436)
<b>Other operating costs</b>		<b>(4,703,253)</b>	<b>(4,659,747)</b>
- External services		(4,533,716)	(3,979,412)
- Taxes		(108,871)	(191,252)
- Losses, deterioration and variation of provisions for commercial operations	<b>Note 10</b>	202,761	(275,513)
- Other current operating expenses		(263,427)	(213,570)
<b>Amortisation of fixed assets</b>	<b>Notes 6 y 7</b>	<b>(398,405)</b>	<b>(440,276)</b>
<b>Impairment losses and income from disposal of fixed assets</b>	<b>Note 7</b>	<b>(23,285)</b>	<b>(171,758)</b>
- Impairment and other losses		(23,285)	(171,758)
<b>Other results</b>		<b>14,601</b>	<b>4,233</b>
- Exceptional expenses and income		14,601	4,233
<b>Operating Profit / (Loss)</b>		<b>2,279,528</b>	<b>1,075,147</b>
<b>Financial income</b>	<b>Notes 9 y 17.5</b>	<b>9,368,505</b>	<b>5,185,404</b>
- Income from shares in equity instruments, group companies and associates	<b>Note 9.1</b>	9,354,687	5,185,364
- Other income from marketable securities and other financial instruments		13,818	40
<b>Financial expenses</b>	<b>Note 17.5</b>	<b>(34,246)</b>	<b>(22,006)</b>
- Debts with third parties		(34,246)	(22,006)
<b>Exchange differences</b>		<b>42,172</b>	<b>-</b>
<b>Impairment losses and income from disposal of financial instruments</b>	<b>Note 9</b>	<b>1,263</b>	<b>(242,278)</b>
<b>Financial result - Benefits</b>		<b>9,377,694</b>	<b>4,921,120</b>
<b>Pre-tax Profit / (Loss)</b>		<b>11,657,222</b>	<b>5,996,267</b>
- Corporate Tax	<b>Note 15</b>	(670,098)	(271,728)
<b>Profit or loss for the financial year - Benefit</b>		<b>10,987,124</b>	<b>5,724,539</b>

- The net turnover is composed of two main aspects:

1. Sale of goods Corresponds to the sale of products through the Naturhouse channel (either through franchising, online, master franchising or centres of our property). Represents the bulk of revenues with 97% in 2021.

2. Prevision of service;

- a. €600 annual fee paid by each franchise to subsidiaries of the Group. This represents 1.66% of net turnover for the 2021 financial year.
  - b. In the 2021 financial year, 1.05% of total turnover has been recognised as income from the Master Franchise upfront fee. These are master franchise contracts that have been signed since 2016; the income is accrued over the 7 year term of the master contract.
  - c. Fee for direct supply to suppliers by the master franchisee; corresponds to the fee of 10% of purchases made directly by the master franchises from suppliers approved by Naturhouse Health, S.A. This represents 9.36% of net turnover in the 2021 financial year.
- Net turnover in the 2021 financial year amounted to 13.478.922 thousand euros, representing an increase of 5.42% over the previous year.
- The gross margin over the net amount of turnover remains stable over the previous year.
- "Other operating income" corresponds to income from activities that fall outside the Naturhouse business, which in 2021 mainly includes management fees to the Group's subsidiaries amounting to 2.650.775 euros.
  - In 2021 there is an average workforce of 102 employees in the Company, of which 76% are direct employees of the Naturhouse centres under self-management and commercial offices that control the smooth running of all the centres, both franchises and the Group's own centres, and the remaining 26% of staff corresponds to general management, administration and accounting, logistics, marketing and technical staff. Personnel Expenses represents 35% of net revenues.
- "Impairments and other losses" includes the result of the disposal of fixed assets due to the closure of some of our centres.
- The 92% increase in the net result over the 2020 financial year is mainly due to the dividends paid by subsidiaries.

### 3. Individual Statement of Financial Position

ASSET	31/12/2021	31/12/2020
<b>NON-CURRENT ASSETS:</b>		
<b>Intangible fixed assets</b>	<b>676,864</b>	<b>914,997</b>
Industrial property	563,887	796,951
Transfer rights	-	-
Software	112,977	118,046
<b>Tangible fixed assets</b>	<b>438,502</b>	<b>524,633</b>
Technical facilities and other tangible fixed assets	438,502	524,633
<b>Long-term investments in Group companies</b>	<b>15,159,463</b>	<b>8,335,766</b>
Equity instruments	11,743,361	8,335,766
Loans to companies	3,416,102	-
<b>Long-term financial investments</b>	<b>171,565</b>	<b>242,921</b>
<b>Deferred tax assets</b>	<b>17,389</b>	<b>97,685</b>
<b>Non-current assets</b>	<b>16,463,783</b>	<b>10,116,002</b>
<b>CURRENT ASSETS:</b>		
<b>Inventory</b>	<b>863,915</b>	<b>1,037,263</b>
<b>Trade and other accounts receivable</b>	<b>2,895,881</b>	<b>3,072,458</b>
Customer receivables for sales and services	101,832	142,257
Customers, group companies and associates	366,226	502,108
Other debtors	35,043	27,200
Staff	24,837	-
Current tax assets	2,335,465	2,400,610
Other credits with Public Administrations	32,478	283
<b>Short-term financial investments</b>	<b>123,886</b>	<b>-</b>
<b>Short-term accruals</b>	<b>162,310</b>	<b>111,501</b>
<b>Cash and cash equivalents</b>	<b>8,300,654</b>	<b>7,146,328</b>
<b>Total current assets</b>	<b>12,346,646</b>	<b>11,367,550</b>
<b>Total assets</b>	<b>28,810,429</b>	<b>21,483,552</b>

EQUITY AND LIABILITIES	31/12/2021	31/12/2020
<b>NET EQUITY:</b>		
<b>Own funds</b>		
<b>Capital</b>	<b>3,000,000</b>	<b>3,000,000</b>
<b>Issue premium</b>	<b>2,148,996</b>	<b>2,148,996</b>
<b>Premium</b>	<b>10,760,962</b>	<b>8,633,968</b>
Legal and statutory	600,000	600,000
Other reserves	10,160,962	8,033,968
<b>Treasury Shares</b>	<b>(141,886)</b>	<b>(141,886)</b>
Treasury Shares	(141,886)	(141,886)
<b>Profit or loss for the financial year - Benefit</b>	<b>10,987,124</b>	<b>5,724,539</b>
<b>Total net equity</b>	<b>26,755,196</b>	<b>19,365,617</b>
<b>NON-CURRENT LIABILITIES:</b>		
<b>Deferred tax liabilities</b>	<b>473</b>	<b>237</b>
<b>Non-current liabilities</b>	<b>473</b>	<b>237</b>
<b>CURRENT LIABILITIES:</b>		
<b>Short-term debts</b>	<b>18,051</b>	<b>15,806</b>
Other financial liabilities	18,051	15,806
<b>Short-term debts with Group companies and associates</b>	<b>245,552</b>	<b>640,664</b>
<b>Trade creditors and other receivables</b>	<b>1,708,414</b>	<b>1,329,799</b>
Suppliers	206,875	196,930
Suppliers, group companies and associates	849,103	670,999
Various creditors	366,487	176,480
Staff	8,512	14,769
Other debts with Public Administrations	277,437	270,621
<b>Short-term accruals</b>	<b>82,743</b>	<b>131,429</b>
<b>Total current liabilities</b>	<b>2,054,760</b>	<b>2,117,698</b>
<b>TOTAL NET EQUITY AND LIABILITIES</b>	<b>28,810,429</b>	<b>21,483,552</b>



- In 2021, there was a 16% decrease in "Tangible Fixed Assets" as a result of the divestment and reorganisation of our own centres.
- The 29% decrease in "Long-term financial investments" is due to the reduction in deposits for leases of own stores as part of their reorganisation.
- Under "Customers, group companies and associates", this is the debt balance resulting from the supply of products and bills for services from the company to Naturhouse Group subsidiaries.
- "Current tax assets" includes the amount paid to the Tax Authorities as an advance corporate tax payment for the 2021 financial year. All of the amount advanced for corporate tax for the 2020 financial year has been returned in February 2021, with the return of the amount for the 2021 financial year outstanding.
- As of yearend 2021, the company held a balance in own shares and company shares of €141,886, represented by a total of 50,520 shares at an average acquisition price of €2.81/share, as a result of the development of the liquidity contract signed with Renta 4 in January 2019.
- The heading "Short-term debts with Group and associated companies" includes loans of Naturhouse Health, S.A. subsidiaries to centralise the liquid assets of some subsidiaries with the parent company.
- "Short-term accruals" in liabilities includes income for master franchises collected during the 2016, 2017 and 2018 financial years (Malta, Hungary, India, Ireland and Austria), which are accrued for the duration of the master franchise agreement, i.e. seven years.
- The average payment period of the Spanish companies included under the Naturhouse Group has been 47.29 days, within the maximum period set out under the regulations on late payments.

#### **4. Financial risk management and use of hedging instruments**

The Company's activities are exposed to various financial risks: market risk (including foreign exchange and interest rate risk), credit risk, liquidity risk and interest rate risk on cash flows.

Market risk in the interest rate and the exchange rate:

The Company's operating activities are largely independent with respect to changes in market interest rates. The interest rate risk of the Group arises from long-term borrowings. As of 31 December 2021, 100% of borrowings were at variable interest rates. However, the Company has not considered it necessary to cover such interest rate fluctuations because the external financing of the Group is unimportant, so it has not contracted hedging instruments during the years in question

Regarding the exchange rate risk, the Company does not operate internationally outside the Euro Currency to any great extent, so its exposure to exchange rate risk on foreign currency operations is not significant.

##### *Credit Risk*

In general the Company maintains its cash and equivalent liquid assets at banks with high credit ratings. It also performs adequate monitoring of accounts receivable individually, in order to determine situations of potential insolvency.

The Company's credit risk is primarily attributable to its trade receivables. There is no significant concentration of credit risk, with exposure spread over a large number of customers.

### *Liquidity risk*

In order to ensure liquidity and be able to meet all payment obligations arising from its activities, the Company has abundant credit lines and financing with credit institutions. It has maintained a proactive policy on the management of liquidity risk, focusing primarily on the preservation of same, maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of credit facilities and the ability to liquidate market positions.

## **5. Risk Factors**

Spanish authorities may adopt laws and regulations that impose new obligations entailing an increase in operating costs.

The competitive environment: The company competes with self-administered weight loss schemes and other commercial programmes from other competitors, along with other suppliers and food retailers that operate in this market. This competition and any future increases in same involving the development of pharmaceuticals and other technological and scientific advances in the field of weight loss could have a negative impact on the business, operating results and financial position of the Company.

## **6. R + D + i activities**

The method used by the Company in relation to research and development of new products is as follows:

It is in the commercial, technical and marketing department where the initial need to consider extending the range of products that Naturhouse offers arises, or simply modify one of the existing offers. This need is transferred to one or more of our current suppliers, according to the product format (sachets, vials or capsules). Suppliers develop and submit proposals according to incoming needs, and if these are covered from a commercial, technical and economic point of view, we proceed to launch the new product or format. Therefore the Company does not generate increased costs in R + D + i in the registration of the brand and the formula in the corresponding department for health.

The company's main supplier is the Polish company Ichem Sp. zo.o, as it accounts for 55% of total consolidated purchases to 31 December 2021. Naturhouse Health, S.A. holds 49.8% of its capital. The benefits sought with this holding are:

1. Faster launching of new products, sharing know-how in R & D
2. Ensure supply and reduce dependence on third party manufacturers outside the Group
3. Ensure product quality while maintaining high levels of competitiveness

By doing this Naturhouse Health SA is able to differentiate itself from its competitors because it is present throughout the entire value chain of the nutritional supplement industry, from R & D and product manufacturing to the final sale and client consultation.

Besides Ichem, the Group is affiliated with two other large groups of suppliers, those suppliers in which Kiluva S.A., majority shareholder of Naturhouse Health S.A>, has stakes (Indusen, Girofibra, Laboratorios Abad and Zamodiet), which represent approximately 17.07% of total purchases in 2021, and those suppliers that are not affiliated, Naturhouse Health and Kiluva S.A., representing 27% of total purchases in 2021.

## **7. Treasury Shares**

As of 31 December 2021, the Parent Company holds a total of 50,520 treasury shares. No affiliate company owns any shares or holdings of the Parent Company.

## **8. Subsequent events**

There have been no relevant subsequent events.

## **9. Capital structure and significant shareholdings**

As of 31 December 2021, the Naturhouse Group has no restriction on the use of capital resources that, directly or indirectly, have affected or may significantly affect the operations, except those that are legally established.

As of 31st December 2021, the share capital is represented by 60.000.000 shares. The Group's main shareholders are Kiluva, S.A. with a 72.60% stake and Ferev Uno Strategic Plans, S.L. with 4.83%.

## **10. Shareholder agreements and restrictions on transferability and vote**

There are no kinds of shareholders' agreements or statutory restrictions on the free transferability of the Parent Company's shares, nor statutory restrictions or regulations on voting rights.

## **11. Administrative Body, Board**

The Parent Company's administrative body is made up of a Board of Directors composed of 7 members: Mr. Félix Revuelta Fernández, Mr. Kilian Revuelta Rodríguez, Ms. Doña Vanesa Revuelta Rodríguez, Mr. Rafael Moreno Barquero, Mr. José María Castellanos, Mr. Pedro Nueno Iniesta and Mr. Ignacio Bayón Marine.

## **12. Significant agreements**

No significant agreements are recorded in terms of changes in the control of the Parent Company or between the Parent Company and its Manager and Directors or employees concerning compensation for resignation or dismissal.

## **13. Annual Corporate Governance Report**

The annual corporate governance report that is part of the management report can be found on the website of the National Securities Market Commission (CNMV) and on the website of the Naturhouse Group.

## **14. Annual Directors Remuneration Report**

The annual directors remuneration report that is part of the management report can be found on the website of the National Securities Market Commission (CNMV) and on the website of the Naturhouse Group.

### **15. Non Financial Information**

In relation to the diversity and non-financial reporting requirements under Act 11/2018 of 28 December, said information is included in the Non-Financial Information Statement, which has been drawn up separately and can be viewed on the Comisión Nacional del Mercado de Valores (CNMV) website and on the Naturhouse Group website.

[www.cnmv.es](http://www.cnmv.es)

[www.naturhouse.com](http://www.naturhouse.com)

Madrid, 28 February 2022

Board of Directors